

School of Finance



University of St.Gallen

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MUTUAL FUND PERFORMANCE**

**MANUEL AMMANN
SEBASTIAN FISCHER
FLORIAN WEIGERT**

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Risk Factor Exposure Variation and Mutual Fund Performance

Manuel Ammann^a, Sebastian Fischer^b, Florian Weigert^c

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Abstract

We investigate the relationship between a mutual fund's variation in systematic risk factor exposures and its future performance. Using a dynamic state space version of Carhart (1997)'s four factor model to capture risk factor variation, we find that funds with volatile risk factor exposures underperform funds with stable risk factor exposures by 147 basis points p.a. This underperformance is neither explained by volatile risk factor loadings of a fund's equity holdings nor driven by a fund's forced trading through investor flows. We conclude that fund managers voluntarily attempt to time risk factors, but are unsuccessful at doing so. Our results are important in the light of recent discussions about the predictability of asset pricing risk factors.

JEL Classification: G11, G14, G20, G23

Keywords: Mutual Fund, Market Timing, Factor Timing, Kalman Filter

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^a Swiss Institute of Banking and Finance, University of St. Gallen, Email: manuel.ammann@unisg.ch

^b Swiss Institute of Banking and Finance, University of St. Gallen, Email: sebastian.fischer@unisg.ch;
Address: s/bf-HSG, Unterer Graben 21, 9000 St.Gallen, Switzerland

Phone: +41 71 224 70 15

^c Swiss Institute of Banking and Finance, University of St. Gallen, Email: florian.weigert@unisg.ch

1. Introduction

Among academics, there is a widely accepted consensus that mutual funds, on average, generate small positive abnormal gross returns, but fail to beat a risk-adjusted benchmark net of fees.¹ Therefore, the focus of the academic mutual fund literature has moved to the question which investment and fund characteristics lead to future abnormal returns and whether there are indicators that identify top-performers *ex ante*. To achieve the goal of future benchmark-adjusted outperformance, a fund manager can generally pursue three different investment approaches. First, she can expose the fund to alternative risk factors, such as liquidity risk (Pástor and Stambough, 2003, and Dong et al., 2017), volatility risk (Ang et al., 2006), or tail risk (Kelly and Jiang, 2014, and Chabi-Yo et al., 2018) to earn the associated risk premium.² Second, she can deviate from the benchmark portfolio and engage in stock picking, *i.e.*, tilt her portfolio towards stocks that are likely to outperform in the future (see Wermer, 2000, and Cremers and Petajisto, 2009). Third, the fund manager can vary her exposure to systematic risk factors, *i.e.*, increase (decrease) her exposure to a risk factor when it is likely to pay a high (low) premium in the future. Our paper is concerned with the latter investment approach and establishes a comprehensive framework to study the relationship between the volatility of a fund's exposure to different systematic risk factors and future performance.

To measure a mutual fund's variation in systematic risk factor exposures, we propose to apply the Carhart (1997) four-factor model with time-varying exposures that follow a mean-reverting process. We choose to apply the Carhart (1997) model because it is widely used to measure mutual fund performance.³ Its systematic risk factors are the market return (MKT) factor, the size (SMB)

¹ Among others, Malkiel (1995), Gruber (1996), Carhart (1997), and Fama and French (2010) document that mutual funds underperform their respective benchmark net of fees. Using detailed portfolio holdings data, Grinblatt and Titman (1989, 1993) and Daniel et al. (1997) observe that gross of fees, mutual funds generate positive abnormal returns. Wermer (2000) combines both views and shows that mutual funds exhibit positive stock picking ability, which is – however – too low to cover expenses and transaction costs.

² Of course, this approach is only suitable if the mutual fund's benchmark does not account for these alternative risk factors.

³ See, *e.g.*, Berk and van Binsbergen (2015) and Barber et al. (2016). Our results are stable for alternative factor models such as the Fama and French (1993) three-factor model and the Fama and French (2015) five-factor model.

factor, the book-to-market (HML) factor, and the momentum (UMD) factor. To estimate our model we use a Kalman filter and Kalman smoother technique. We apply the model to a period of 3 years of weekly return data in a rolling manner and measure the volatility of the factor loadings during this estimation period to the MKT factor, the SMB factor, the HML factor, and the UMD factor. To express a fund's total level of factor exposure variation, we compute an overall *Factor Exposure Volatility Indicator (FEVI)* by averaging and standardizing the individual market, size, value, and momentum volatility measures.

To illustrate the concept of systematic risk factor variation and the relevance of the *FEVI* measure, we provide an example of two large and well-established equity mutual funds, the TIAA-CREF Growth & Income Fund and the Calamos Growth Fund in the time period from 2002 to 2016 in Figure 1.⁴

[Insert Figure 1 around here]

Both funds follow a similar investment style and Morningstar classifies them as US Large Cap Growth Equity funds. However, comparing the two funds' factor loading volatilities reveals significant differences: Whereas the TIAA-CREF Growth & Income Fund's market beta measured within single calendar years between 2002 and 2016 varies between 0.95 to 1.09 ($\Delta=0.14$), Calamos Growth Fund's market beta fluctuates between 0.86 and 1.25 ($\Delta=0.39$) during the same time. The exposures to the SMB factor (-0.15 to 0.03 for the TIAA-CREF Growth & Income Fund vs. -0.12 to 0.67 for the Calamos Growth Fund), the HML factor (-0.19 to 0.05 vs. -0.80 to 0.42) and the UMD factor (-0.02 to 0.13 vs. -0.20 to 0.56) support the impression that the Calamos Growth Fund has more volatile risk factor exposures than the TIAA-CREF Growth & Income Fund. Figure 1 plots the two funds' *FEVIs* throughout our sample period with positive (negative) values indicating an above (below)-average of overall factor exposure volatility.

⁴ The TIAA-CREF Growth & Income Fund was inceptioned in 1997, the Calamos Growth Fund in 1990. At the end of 2016, USD 5.6 bn. were invested in the TIAA-CREF Growth & Income Fund, while the Calamos Growth Fund has total net assets of USD 1.8 bn.

In addition, we observe that differences in *FEVI* can be traced to differences in fund characteristics: In particular, the Calamos Growth Fund has a higher turnover ratio than the TIAA-CREF Growth & Income Fund (90% vs. 83% in 2016) and a less diversified portfolio (79 vs. 189 stock holdings as of the end of 2016). Finally, when comparing the performance of both funds, we observe that the TIAA-CREF Growth & Income Fund, which has stable risk factor loadings, outperformed the volatile Calamos Growth Fund by 1.6% per year between 2002 and 2016.⁵

In this paper, we investigate whether performance differences between funds with high risk factor exposure volatility and those with low risk factor exposure volatility are systematic in a large sample of US equity mutual funds in the time period from the late 2000 to 2016. We first show that factor exposure volatility is a persistent fund characteristic, i.e., funds that are sorted into decile portfolios with the lowest (highest) factor loading volatility in year t have a likelihood of 79% (75%) to remain in the lowest (highest) three deciles in year $t+3$. Second, and most importantly, we find that risk factor exposure volatility is associated with future fund underperformance. A portfolio of the 20% funds with the highest *FEVI* underperforms the 20% funds with the lowest *FEVI* by 147 basis points p.a. at 1% statistical significance when we adjust the returns by the risk factors of the Carhart (1997) four-factor model. Similarly, sorting funds on individual MKT-, HML-, or UMD-factor exposure volatilities, results in underperformance of the most volatile funds by 102, 82, and 120 basis points p.a., respectively, with statistical significance at least at the 5% level.⁶

We check whether the underperformance of funds with high *FEVI* can be rationalized by their return exposure to other asset pricing models and/or the impact of correlated fund characteristics. For this purpose, we risk-adjust the return spread between funds with high *FEVI* and funds with

⁵ The average yearly performance of the primary share classes was 7.2% for the TIAA-CREF Growth & Income Fund and 5.6% for the Calamos Growth Fund in our sample period.

⁶ Funds with high SMB-factor loading volatility underperform funds with low SMB-factor loading volatility by 61 basis points p.a. The performance spread between high and low SMB-factor loading volatility funds is statistically significantly indifferent from zero.

low *FEVI* using different asset pricing models, such as the one-factor CAPM model, the Fama/French (1993) three-factor model, the Fama/French (1993) three-factor model extended by a short and long term reversal factor, as well as the Carhart (1997) model extended by the Frazzini/Pedersen (2014) betting against beta factor, the Baker/Wurgler (2006) sentiment factor, and the Pástor/Stambaugh (2003) liquidity factor. We find that - in all cases - the underperformance of the high *FEVI* funds remains statistically and economically significant when accounting for these additional asset pricing models.⁷ In a similar vein, we observe that the relationship between *FEVI* in month t and risk-adjusted returns in month $t+1$ is significantly negative when we account for different fund characteristics, such as fund size, fund age, manager tenure, expenses, turnover, past performance, and fund flows in multivariate Fama and MacBeth regressions. We also confirm that the association between *FEVI* and future risk-adjusted returns remains negative within different sub-periods and when we alter the setting of our empirical analysis in different robustness checks.

Factor exposure volatility of a fund is conceptually related to two activeness measures that have been shown to affect fund performance in the cross-section: the R^2 measure of Amihud and Goyenko (2013) and the risk-shifting (RS) measure of Huang, Sialm, and Zhang (2011). We show that the predictability of *FEVI* for future fund returns is not subsumed by these other activeness measures. In particular, when explicitly controlling for R^2 (RS) in portfolio double-sorts, the impact of *FEVI* on future risk-adjusted returns remains negative with economically significant -179 (-79) basis points p.a. Hence, we find compelling evidence that funds with stable exposures to systematic risk factor have higher future risk-adjusted returns than funds with volatile risk exposures. This effect has not been documented in the academic literature before.

⁷ When we adjust the high minus low *FEVI* return spread by the Fama/French (2015) five factor model, the statistical significance is slightly above the 10% level. The economic underperformance remains large with a value of -0.85% p.a..

Why do funds with high factor exposure volatility earn low returns in the future and what are the sources for this underperformance? We examine two channels that are potentially related to the underperformance of high *FEVI* funds. First, we investigate whether underperformance is explained by the factor exposure volatility of the funds' long equity portfolio holdings. Armstrong et al. (2013) find that stocks with high risk factor loading uncertainty earn low future returns; hence, the underperformance of high *FEVI* funds could be driven by the low returns of stocks with high risk factor loading uncertainty in their portfolios. We provide evidence – in the line of Armstrong et al. (2013) – that stocks with high risk factor loading uncertainty earn low returns also on the funds' portfolio level; however, we also observe that the underperformance of high *FEVI* funds cannot be solely explained by the risk factor uncertainty of the funds' portfolio holdings.

Second, we analyze whether the underperformance of high *FEVI* funds is related to forced trading of funds due to substantial investor in- and outflows. If investors redeem (or heavily invest) their money from (into) a fund, the fund manager is forced to trade to satisfy investors' liquidity needs (to keep the portfolio invested in equity). Such trades are likely to shift the funds' exposure to systematic risk factors and can also lead to future underperformance (since the manager has to trade quickly and potentially accept disproportionate transaction costs). For this purpose, we estimate the relationship between *FEVI* in month t and risk-adjusted performance in month $t+1$ for funds with different likelihoods of forced trading (approximated by the cumulative amount and cumulative absolute amount of investor flows obtained during the past three years). We do not find evidence that the negative relationship between *FEVI* and future underperformance changes with a fund's likelihood to be affected in forced trading.

Given that both of those explanations fail, our conjecture is that a fund manager voluntarily alters the exposure to systematic risk factors to earn the associated premia in the future, i.e., the manager

engages in (unsuccessful) risk factor timing.⁸ To check which fund and manager characteristics are associated with risk factor timing, we regress a fund's *FEVI* in month $t+1$ on different observable variables in month t . We find that risk factor timing is particularly prevalent among funds with long management tenure, high turnover, high total expense ratios, and high past fund inflows. These results are in line with previous results from the literature and support the notion that (i) fund manager behavior is influenced by career concerns with young managers having no incentive to expose their portfolios to unsystematic risk (Chevalier and Ellison, 1999), (ii) risk factor timing is an actively enforced and expensive investment strategy, and (iii) risk factor timing is pursued by fund managers who were successful in the past, earn high inflows, and become overconfident in their trading decisions and risk factor forecasts (Puetz and Ruenzi, 2011).

The question whether mutual funds can successfully time risk factor exposures has so far mainly been studied in the context of market timing and produced conflicting results. Whereas the majority of earlier studies, such as Treynor and Mazuy (1966, TM), Henriksson and Merton (1981, HM), Ferson and Schadt (1996) and Kacperczyk and Seru (2007), do not find evidence that fund managers can time the market, more recent studies provide at least some evidence for successful market timing, such as Mamaysky et al. (2008), Jiang et al. (2007), Bollen and Busse (2001), Elton et al. (2012), and Kacperczyk et al. (2014), when applying daily mutual fund data or concentrating on special market situations. The literature on timing ability beyond the market factor is rather scarce. Investigating changes in fund holdings, Daniel et al. (1997) observe that mutual fund managers do not possess timing abilities with respect to stock characteristics and Benos et al. (2010), who extend the analysis of Bollen and Busse (2001) to a Carhart (1997) model, do not find factor

⁸ Our definition of risk factor timing does not distinguish between intended timing attempts (e.g., based on a fund's explicit risk factor timing investment strategy) and unintended, but tolerated portfolio shifts (which nevertheless induce factor exposure volatility in systematic risk factors). We do not differentiate between these approaches since managers usually do not have to report their investment strategy in such a detailed way and even when they do, this description is potentially misleading (see Sensoy, 2009, for the case of deceptive self-designed benchmark indices in the mutual fund industry).

timing abilities either.⁹ Busse (1999), Giambona and Golec (2009), and Kim and In (2012) examine volatility timing of mutual funds, while Bodnaruk et al. (2014) document downside risk timing ability of some fund managers. Finally, Huang et al. (2011) document that funds that intensively shift their total risk exposure over time underperform funds with a stable risk level.

Our research contributes to the mutual fund literature on market and risk factor timing fourfold. First, our proposed *FEVI* measure can directly assess a fund's timing activity whereas earlier models, e.g. TM and HM, only observe performance effects of timing activity. This also enables us to observe high persistence in *FEVI* as an investment characteristic.¹⁰ Second, our model allows us to estimate a fund's factor exposure volatility simultaneously with respect to different risk factors. The vast majority of prior research on timing ability of mutual funds focuses on market timing only. Hence, our result of a negative return effect of *FEVI* goes beyond the most prominent findings of no positive market timing skill. Third, we also contribute to the literature on fund activeness as timing is one element of activeness and is closely linked to – yet not covered by – earlier developed activeness measures such as the Amihud and Goyenko (2013) selectivity measure or the Huang et al. (2011) risk shifting measure. Finally, we contribute to the ongoing debate among academics and investment management practitioners, whether (and how) risk factors can be timed. Numerous papers suggest factor timing strategies, such as Barroso and Santa-Cara (2015) and Moreira and Muir (2017), who show that volatility predicts the momentum and other alternative risk premiums. Among others, Asness et al. (2000) and Arnott et al. (2016) advocate using risk factors' value spread as a signal to time factors. Yet, the question whether those results can be exploited out of sample remains unsolved. Asness (2016) articulates doubts about the performance

⁹ In contrast, Swinkels and Tjong-a-Tjoe (2007) detect positive risk factor timing skills within a very small US fund sample when applying the TM and HM measures to a four-factor model.

¹⁰ Jiang et al. (2007) note that the measures of TM and HM are subject to artificial timing biases and propose a holding-based measure. Our measure does not require any fund holding data, which might be difficult to access for most investors and which is generally only available on a low, quarterly frequency.

of risk factor timing. We contribute to this discussion by documenting that professional and sophisticated investors, such as mutual fund managers, are apparently unsuccessful at the timing of risk factors.

The remainder of this paper is structured as follows. Section 2 describes the data and introduces our measure of factor timing activity. Section 3 links factor timing to mutual fund performance and Section 4 examines the drivers of factor timing. Section 5 concludes.

2. Data and the factor exposure volatility indicator

In this section we describe the data used in this study and discuss the methodology of the empirical analysis. We also provide summary statistics for the overall *FEVI* and examine its persistence.

2.1. Data selection

We investigate the relationship between the volatility of a fund's risk factor exposure and its performance using a sample of actively managed US equity mutual funds. We select our fund universe from the CRSP survivorship-bias free mutual fund database and use daily net returns as well as quarterly updated fund characteristics in the empirical analysis. We start our data selection process with all mutual funds included in the CRSP survivorship-bias free mutual fund database during the 1998 - 2016 time period. This time window is determined by the availability of daily fund returns. We use Objective Codes from CRSP and Lipper as well as the Strategic Insights Objective Code to determine fund styles and assign each fund to either *Growth and Income*, *Growth*, *Income*, *Hedged*, *Mid Cap*, *Small Cap* or *Micro Cap*.¹¹ Funds that cannot be matched to one of these categories as well as funds with missing fund names are dropped from our sample. We exclude index funds, balanced funds, international funds, and sector funds according to the CRSP Index Fund Flag, CRSP Objective Code and by screening fund names for key terms such as "balanced" or

¹¹ We find that actively managed funds that mainly invest into large caps or whose name contains strings that indicate a large cap investment strategy are mostly classified as *Growth* or *Growth and Income*.

“index”. We additionally exclude funds with less than 70% of equity holdings and funds with total net assets of less than 15 million USD. This leaves us with a total number of 3,816 funds in the sample.

We obtain quarterly data on fund age, management tenure, turnover ratio, total expense ratio and total assets under management as well as daily net returns for our sample funds and aggregate those data across all share classes of each fund. Fund age is the age of the oldest share class, total net assets are the sum of the total net assets of all share classes and turnover ratio, total expense ratio and daily returns are the weighted means of single share classes’ data, weighted by the share classes’ total net assets. We additionally calculate 12-months fund flows for each fund by $flow_t = (tna_t - tna_{t-1year}) / (tna_{t-1year} * (1 + ret_{(t-1year, t)}))$, where tna_t are the total net assets at time t and $ret_{(t-1year, t)}$ is the 1-year return (net of fees) during the past 12 months. We winsorize the data on age, tenure, turnover, expense ratio, flows, and total net assets at the 1%-level. For a sub-analysis in Section 4.1 of the paper, we also use equity portfolio holding implied returns. To calculate these returns, we obtain quarterly holding data from CRSP and use the securities’ historical cusip number to link it to daily stock returns from CRSP.

For our empirical analysis, we aggregate daily returns into weekly as well as monthly data. Following Bollen and Busse (2001), we measure the volatility of risk factor exposures based on weekly returns. Our performance analysis is then based on monthly returns. Since we do not have monthly observations on fund characteristics, we assign the last available data point to each fund if it is not older than 12 months. We calculate weekly and monthly Fama and French (1993) as well as momentum risk factors from daily data, which we obtain from Kenneth R. French’s website.¹² We also collect monthly data for the Fama and French (2015) five-factor model as well as a short and long term reversal factor from Kenneth R. French’s website. In addition, we gather data on the Frazzini and Pedersen (2014) betting against beta factor from AQR, data for the Baker

¹² http://mba.tuck.dartmouth.edu/pages/faculty/ken.french/data_library.html.

and Wurgler (2006) sentiment factor from Jeffrey Wurgler’s website and data for the Pástor and Stambaugh (2003) liquidity factor from WRDS.¹³

2.2. Volatility of risk factor exposures in a dynamic factor model

Traditional asset pricing factor models such as the capital asset pricing model (CAPM), the Fama and French (1993) three factor model, and the Carhart (1997) four factor model assume a linear relationship between an asset’s excess return and the respective factor premia. The size of this relationship, represented by β , is traditionally assumed to be constant over time, which allows estimating values of β using an OLS regression framework. Even if this assumption of constant β s holds for single securities it might not be valid for managed portfolios such as mutual funds, as pointed out by Mamaysky et al. (2008), because any varying exposure due to a fund’s tactical asset allocation would not be reflected correctly. We model such time-varying exposures by applying the Carhart (1997) four factor model with dynamic risk factor loadings β_t , which is represented by the following state space model:

$$r_{i,t} - r_{f,t} = \alpha_i + \beta_{RMRF,i,t} * (r_{m,t} - r_{f,t}) + \beta_{SMB,i,t} * SMB_t + \beta_{HML,i,t} * HML_t + \beta_{UMD,i,t} * UMD_t + \varepsilon_{i,t},$$

$$\beta_{j,i,t} = \beta_{j,i,t-1} + \theta_{j,i}(\mu_{j,i} - \beta_{j,i,t-1}) + \eta_{j,i,t} \quad \text{for } j \in \{RMRF, SMB, HML, UMD\},$$

where $r_{m,t}$ is the market return, $r_{f,t}$ the risk-free rate at time t and SMB_t , HML_t and UMD_t denote the Fama and French (1993) and Carhart (1997) risk factors at time t . The model differs from a classical Carhart (1997) model as it allows the factor loadings to change over time. In our main empirical specification, we assume the factor loadings to follow a mean-reverting process with four time-invariant mean factors μ (one with respect to each risk factor). The four time-invariant values of θ indicate the pace at which the loadings revert to its mean. Those values are unknown

¹³ Data for the betting against beta factor is retrieved from <https://www.aqr.com/Insights/Datasets/Betting-Against-Beta-Equity-Factors-Monthly> and data for market sentiment from <http://people.stern.nyu.edu/jwurgler/>.

and estimated empirically together with the values of β_i . Forcing $\theta = 0$ leads to a model that assumes risk factor loadings to follow a random walk as introduced by Black et al. (1992). In our robustness check, we re-calculate our results enforcing this random walk. Our results remain qualitatively unchanged and remain statistically significant. The disturbance terms $\varepsilon_{i,t}$ and $\eta_{j,i,t}$ are normally distributed with zero mean and unknown standard deviations.

For each month we calculate a fund's factor exposure volatility. To do so, we apply the model to the past three years of weekly fund return data and use a Kalman filter and Kalman smoother technique to estimate the dynamics of all unknown parameters.¹⁴ This yields a time series of 156 weekly values of β_{RMRF} , β_{SMB} , β_{HML} and β_{UMD} per fund in the three-year period. For each of the four β s, we compute the standard deviation across time, i.e. $\sigma(\beta_{RMRF})$, $\sigma(\beta_{SMB})$, $\sigma(\beta_{HML})$ and $\sigma(\beta_{UMD})$. These standard deviations express the volatility of the fund's exposure to the respective risk factors during the three-year period: Generally, a higher $\sigma(\beta)$ indicates a less stable factor exposure with regard to a certain risk factor.¹⁵ To express a fund's overall level of exposure volatility with respect to all the risk factors we aggregate the four measures to one overall Factor Exposure Volatility Indicator (*FEVI*). We determine this *FEVI* as follows: At each point in time, we calculate the cross-sectional mean and standard deviation for each factor exposure volatility measure $\sigma(\beta_{RMRF})$, $\sigma(\beta_{SMB})$, $\sigma(\beta_{HML})$ and $\sigma(\beta_{UMD})$ and standardize all estimated values of $\sigma(\beta)$ by demeaning (using the cross-sectional mean) the estimates and dividing them by the respective cross-sectional standard deviation. Our *FEVI* is then defined as the average of the four standardized values, i.e.,

$$FEVI = \frac{1}{4} \left(\frac{\sigma(\beta_{RMRF}) - \overline{\sigma(\beta_{RMRF})}}{SD(\sigma(\beta_{RMRF}))} + \frac{\sigma(\beta_{SMB}) - \overline{\sigma(\beta_{SMB})}}{SD(\sigma(\beta_{SMB}))} + \frac{\sigma(\beta_{HML}) - \overline{\sigma(\beta_{HML})}}{SD(\sigma(\beta_{HML}))} + \frac{\sigma(\beta_{UMD}) - \overline{\sigma(\beta_{UMD})}}{SD(\sigma(\beta_{UMD}))} \right),$$

¹⁴ We shortly describe the Kalman filter and the Kalman smoother technique in the Appendix. Within each three-year window we require funds to have at least 104 weekly return observations.

¹⁵ To prevent outliers influencing our empirical tests, we censor observations for which the estimated values of $\sigma(\beta_{RMRF})$, $\sigma(\beta_{SMB})$, $\sigma(\beta_{HML})$ or $\sigma(\beta_{UMD})$ are among the highest 1% of all observations.

where $\overline{\sigma(\beta)}$ is the cross-sectional mean and $SD(\sigma(\beta))$ the cross sectional standard deviation of $\sigma(\beta)$. Subsequently, we will refer to a fund's risk factor exposure volatility measured over the past three years ending at time t as the fund's exposure volatility (or exposure variation or factor loading volatility as synonyms) at time t . We will investigate the relationship between future fund performance and a fund's exposure volatility in Section 3.

2.3. Summary statistics and the persistence of factor exposure volatility

Daily fund returns – and hence, calculated weekly returns for our empirical tests – are available from CRSP by the end of 1998. We calculate our exposure volatility measures from past three years' net returns. If more than two but less than three years of data are available, we calculate factor exposure volatility using the available data. Therefore, our final dataset reaches from the end of 2000 to 2016. It contains 300,519 observations and 3,816 distinct funds. Table 1 provides summary statistics for the main variables of the empirical analysis.

[Insert Table 1 around here]

Average and median fund sizes are 1,329 and 324 million USD, which indicate a skewed distribution of size across funds. On average, the age of a fund is 15.7 years and management has been in office for 7.5 years. The average turnover ratio is 75% per year, but there is a wide variance ranging from 3% to 342%. Total expenses range from 0.14% p.a. to 2.23% p.a. with a mean of 1.15%. The average yearly flow is positive (2.0% of past TNA) but its median is at -6.0% suggesting that there are high net inflows into few funds but smaller net outflows from the majority of funds. All four estimated parameters of $\sigma(\beta)$ show a pronounced heterogeneity in factor exposure volatility ranging from a very stable factor exposure ($\sigma(\beta) < 0.0001$) to values as large as 4.2 times the average $\sigma(\beta)$.¹⁶ The mean variation in factor loading ($\sigma(\beta)$) is highest for the HML risk factor, followed by the SMB-, the UMD-, and the market risk factor, which is in line with results of Engle

¹⁶ The maximum values of the market, SMB, HML, and UMD exposure volatilities are 0.42, 0.74, 1.00, 0.51.

(2016) who finds betas of industry portfolios to vary over time with the HML being the most volatile. As expected and by construction, the average *FEVI* is close to 0, but there are some funds with very volatile factor exposures (maximum *FEVI* = 4.57) and some funds with very stable factor loadings (minimum *FEVI* = -1.80). Panel B reports the estimates of exposure volatility by fund style. Mid Cap, Small Cap, and Micro Cap funds tend to have less stable risk factor exposures than Growth, Growth and Income, and Income funds. The row “other” summarizes very few observations of funds that were classified as large cap funds as well as funds that have been included in our sample but whose assigned styles change during the sample period.

[Insert Table 2 around here]

Table 2 reports the average cross-sectional correlations between the four measures of exposure volatility (Panel A) as well as between the *FEVI* and fund characteristics (Panel B). The correlation between the volatilities of exposures to single risk factors ranges from 0.20 to 0.33, thus indicating that the factor exposure variation with regard to a single risk factor does not strongly imply exposure volatility with respect to other risk factors. Funds with unstable factor exposures (measured by a high *FEVI*) tend to be smaller, more expensive and show a higher turnover ratio. These results provide first evidence that factor exposure volatility might not be a randomly occurring observation but might be connected to a fund’s active trading. We investigate the relationship between exposure variation and fund characteristics more thoroughly in Section 4.4 of the paper.

[Insert Figure 2 around here]

Figure 2 plots the time-series of equally-weighted average measures of factor exposure volatility over all funds in our sample. Measures of exposure volatility with respect to the market, SMB and UMD risk factors appear to be relatively stable over time whereas HML exposure volatility slightly peaks during the pre-crises years and after 2013. Overall, the variation of factor exposures seems to be prevalent in different market situations and periods of economic booms and recessions.

We also investigate the persistence of factor loading volatility. If factor loading variation is related to mutual fund returns, long-term investors can only profit from this result if factor exposure volatility is a stable fund characteristic rather than a quickly changing investment trend. To study persistence, we sort funds into ten deciles by their *FEVI*. We do so every month and leave those decile portfolios unchanged to observe the average value of the *FEVI* during the 12 months prior and the 72 months after the formation period.

[Insert Figure 3 around here]

Figure 3 displays this time-series of average *FEVI* values of funds sorted in decile portfolios. We find that the difference in *FEVI* becomes smaller during the 12 months before and 36 months after the portfolio formation, but no two decile portfolios cross lines or converge to a common value. Even after 36 months, from where on the calculation window of the *FEVI* does not overlap with the calculation window of the *FEVI* at the formation period, the average *FEVIs* of the decile portfolios remain in an unchanged order. Thus, we conclude that the persistence of factor loading volatility remains strong even in the long run (i.e., for a period up to 6 years in the future).

[Insert Table 3 around here]

The transition matrix in Table 3 underlines this conclusion numerically. It displays the likelihood that a fund sorted in decile portfolio i in year t , appears in decile portfolio j in year t and year $t+3$, respectively. Our results indicate that about 60% of all funds in the decile with most stable (unstable) factor exposures remain in the decile with most (least) stable exposures after one year and over 90% of all funds in the decile with most stable (unstable) exposures remain in the three deciles with most (least) stable exposures after one year. This might partially be by construction since the *FEVI* has been estimated over a three-year time window. Panel B therefore displays transitions over a period of three years. Results do not change qualitatively. After three years, 45% (41%) of the funds in the lowest (highest) *FEVI* decile still remain in this decile and 79% (75%) of all funds in the lowest (highest) *FEVI* decile remain within the lowest (highest) three deciles after three years.

We also provide summary statistics of the attrition rate, that is, the percentage of funds that leave our sample within the following one year or the following three years, respectively. Funds with stable factor exposures are more likely to drop from our sample within the next years. Only 6% (16%) of all the funds in the lowest *FEVI* decile leave our sample within the next year (three years), but the probability increases as factor exposure volatility increases and reaches 14% (26%) for the 10% of the funds with the highest exposure volatility.

In summary, Section 2 displays summary statistics of the main variables in our study and shows that, overall, the volatility of risk factor exposures is a persistent characteristic of a mutual fund. Moreover, we find that funds with unstable factor exposures are more likely to drop from our sample and that the correlation between individual factor exposure volatility measures is moderate. Hence, high factor exposure volatility to an individual factor does not necessarily imply high factor exposure volatility to another factor.

3. Volatility of risk factor exposures and mutual fund performance

This section investigates the relationship between the volatility of risk factor exposures and future mutual fund performance. We examine univariate portfolio sorts in Section 3.1, multivariate Fama-MacBeth regressions in Section 3.2, and bivariate portfolio sorts in Section 3.3. We perform additional robustness checks and document the stability of our main results in Section 3.4.

3.1. Univariate portfolio sorts

We are interested in the relationship between the volatility of factor exposures, measured by $\sigma(\beta_{RMRF})$, $\sigma(\beta_{SMB})$, $\sigma(\beta_{HML})$ and $\sigma(\beta_{UMD})$ as well as the overall *FEVI*, and the future performance of mutual funds. We start by applying univariate portfolio sorts to investigate this relationship. Each month t , we sort all funds in our sample by the volatility of either a specific risk factor exposure (i.e., by either $\sigma(\beta_{RMRF})$, $\sigma(\beta_{SMB})$, $\sigma(\beta_{HML})$, $\sigma(\beta_{UMD})$) or by the *FEVI* and assign them

into five quintile portfolios, each portfolio holding one fifth of all funds. As factor loading volatility differs significantly between fund styles, we sort the funds within the same style, thus ensuring that the number of funds of a certain fund style is (almost) the same for all five quintile portfolios. We keep these portfolios unchanged for one month and calculate the quintile portfolio returns in month $t+1$ as the equal-weighted mean of the funds' returns within this portfolio. We resort the portfolios every month by the most recent factor exposure volatility measure and therefore obtain a monthly return time series for each quintile portfolio.

[Insert Table 4 around here]

Table 4 reports the average abnormal, risk-adjusted returns of these portfolios with each column referring to a specific sorting criterion. As our asset pricing model for the risk-adjustment, we use the Carhart (1997) four-factor factor model. We specifically examine the differences in abnormal returns between funds with a high and low factor exposure volatility, i.e., funds that are sorted in portfolio five and portfolio one according to each measure.

Our results reveal that the risk-adjusted spread between funds with high and low exposure volatility is negative and statistically significant (at least at the 5% significance level) for market, value, and momentum exposure variation as well as for the overall *FEVI*. Funds in the fifth portfolio, i.e. funds with unstable factor exposures, underperform the funds in the first portfolio, i.e. funds with stable factor exposures, in terms of abnormal returns by 102 (market factor), 82 (value factor), 120 (momentum factor) and 147 (overall *FEVI*) basis points p.a., respectively. Furthermore, the abnormal returns decrease monotonically in the market, value, momentum exposure volatility and the overall *FEVI*. The relationship between the exposure volatility to the size factor and abnormal returns is also negative, yet statistically not significant at the 10% level.¹⁷

¹⁷ Notably, no single quintile portfolio has a positive alpha. This is not surprising as we use net returns and funds are known to show, on average, significantly negative abnormal return after fees. The abnormal return is particularly low for funds in the quintile with the highest exposure volatility when sorted by any measure.

To rule out that these results are driven by other risk factors and/or the choice of the factor model, we repeat the portfolio sorts for the *FEVI* and calculate each quintile's abnormal return for different alternative asset pricing models in Table 5. Again, we focus to interpret the results of the (5) – (1) difference portfolio between funds with unstable and stable factor exposures.

[Insert Table 5 around here]

To control for additional risk factors, we use the one-factor CAPM model, the Fama and French (1993) three-factor model, the Fama and French (2015) five-factor model and the Fama and French (1993) model plus a short term and a long term reversal factor provided by Kenneth French's homepage. We also apply the Carhart (1997) model including either the Frazzini and Pedersen (2014) betting against beta factor, the Baker and Wurgler (2006) sentiment factor or the Pástor and Stambaugh (2003) liquidity factor in alternative specifications. We find that our results remain qualitatively unchanged and statistically significant for almost all alternative factor models (while getting even more significant for some of the additional models). Solely the Fama and French five-factor model reduces the return difference between funds with high and low values of *FEVI* to 86 basis points and is borderline significant at the 10% level. We thus conclude that the underperformance of mutual funds with volatile risk factor exposures is not explained by alternative asset pricing risk factors.

3.2. Fama-Macbeth regressions

To check whether there is a negative impact of factor exposure volatility on performance when controlling for different fund characteristics at the same time, we proceed to investigate the relationship between factor loading volatility and future fund returns using Fama-MacBeth regressions. We calculate a fund's abnormal return at month t , α_t , as the difference between the actual fund performance during this month and the expected fund performance calculated from a Carhart (1997) model, that is $\alpha_t = r_{i,t} - E[r_{i,t}]$, where

$$E[r_{i,t}] = r_f + \beta_{mkt,i,t} * (r_{m,t} - r_{f,t}) + \beta_{smb,i,t} * SMB_t + \beta_{hml,i,t} * HML_t + \beta_{mom,i,t} * UMD_t,$$

and β_t are estimated by an OLS regression over the previous three years of weekly return data.¹⁸ We conduct Fama-MacBeth regressions with abnormal returns during the next month (or cumulated over the next six and twelve months) as the dependent variable and different fund characteristics as independent variables. As independent variables, we use a fund's $\ln(\text{TNA})$, $\ln(\text{fund age})$, $\ln(\text{manager tenure})$, expenses, turnover, lagged alpha and past fund flows. Table 6 reports our results using Newey-West standard errors with a lag of 1 month and style dummies.

[Insert Table 6 around here]

Specification (1) reports that the volatility of market, size, value, and momentum exposures have, on average, a negative effect on abnormal returns. This effect is statistically significant for the volatility of market, size and momentum exposures. In specification (2), we pool the individual measures to the *FEVI* measure. The average effect of the *FEVI* on future abnormal returns is negative and statistically significant at the 1% level. We also show that this result holds for the six-month and twelve-month abnormal returns in specifications (3) and (4). As a side note, we verify already established relationships between fund characteristics and performance in our multivariate regressions. In particular, we document a significantly negative relationship between fund size (expenses) and performance as well as a significantly positive relationship between past performance and performance.

We also analyze the economic impact of our results. The average cross-sectional standard deviation of the volatilities of market, size, value and momentum exposure are 0.06, 0.12, 0.14, and 0.09. Thus, a one standard deviation increase of the volatility of market, size, value, and momentum loadings leads to a decrease of annualized abnormal returns by 35, 38, 15, and 22 basis points p.a. The economic impact of the overall *FEVI* is also substantial: Specification (2) reports that a one standard deviation increase of factor exposure variation reduces abnormal future returns by 71 basis points p.a.

¹⁸ We also obtain estimates of β_t when applying the dynamic factor model during the same three-year period. Using those estimates of β_t instead yields qualitatively unchanged results.

To demonstrate that our results are stable and do not depend on a specific economic environment, we split our sample in different subsets and repeat the Fama-MacBeth regressions as in specification (2) of Table 6. We split the 192 sample months by business cycle into 166 months of expansion and 26 months of recession as defined by the NBER. We also split the sample into months with a positive and negative market risk premium and additionally consider a subsample that excludes the months of the financial crises, that is from November 2007 to February 2009. We find that, throughout all subsets, the variation of risk factor exposures as measured by the *FEVI* is associated with lower future abnormal performance, as reported in Table 7.

[Insert Table 7 around here]

In addition to this result, we find that the coefficient estimate of the *FEVI* is more negative during recessions, months with a negative market performance, and less negative for the sample excluding the financial crisis. The level of statistical significance varies across sub-periods, which is partially due to the decreased number of observations within the subsets.

3.3. *Bivariate portfolio sorts*

The volatility of factor exposures is conceptually related to measures of fund manager activeness, which have already been linked to mutual fund performance in prior research. Amihud and Goyenko (2013) show that a low R^2 obtained from an OLS regression of fund returns on a Carhart (1997) model predicts future fund returns. They interpret this low R^2 as selectivity and claim that a higher selectivity might indicate a fund manager's conviction resulting from superior skill. Opposed to that, Huang et al. (2011) find that mutual funds that change their risk levels significantly over time underperform mutual funds with a more stable risk level. The authors suggest that risk shifting might be either an indication of inferior manager ability or a result of agency issues.

To investigate whether the negative relationship between factor exposure volatility and mutual fund performance persists beyond those other measures (R^2 and risk shifting), we perform bivariate

portfolio sorts based on the *FEVI* and the measures of activeness. We calculate a fund's R^2 following Amihud and Goyenko (2013) from an OLS regression of net returns on a Carhart (1997) model but use three years of weekly return data to comply with the calculation of our *FEVI* measure. For those funds for which holding data are available from CRSP, we also calculate the holding based risk shifting measure following Huang et al. (2011).¹⁹ Whereas the risk shifting measure of Huang et al. (2011) is hardly correlated to the *FEVI* ($\rho=0.04$), there is a considerable negative correlation between the *FEVI* and the Amihud and Goyenko R^2 ($\rho= -0.55$).

We perform the bivariate portfolio sorts as follows: Each month we sort the funds by one of the two measures (R^2 and risk shifting) into five quintiles. As before, we define quintiles per style category to ensure an (almost) equal distribution of fund styles within each quintile. Within each of the resulting quintiles we sort funds by their *FEVI* and form quintiles such that we end up with two sets of 5x5 quintile portfolios. We keep the portfolios unchanged over the next month and calculate the respective portfolio returns. For each portfolio we calculate the abnormal return using the Carhart (1997) model. Table 8 displays the results where the first sorting is done by either R^2 (Panel A) or the risk shifting measure (Panel B).

[Insert Table 8 around here]

Again, we are particularly interested in the difference between the portfolios of high and low factor exposure variation formed within each R^2 or risk shifting quintile, respectively. When looking at the results in Panel A, we observe that the quintiles with the highest *FEVI* underperform the quintiles with the lowest *FEVI* in all cases and the difference is statistically significant at the 1% level for almost all R^2 -quintiles and significant at the 10% level for those with the lowest R^2 . This result is important, because there is a negative relationship between R^2 and our *FEVI* by construction.²⁰

¹⁹ Mutual fund holding data is available from CRSP starting in December 2001 for few funds and from June 2002 for a larger sample of funds. We need three years of data to calculate risk shifting and therefore our subsample for any analysis using holding data and risk shifting starts in July 2004 only. This reduces the overall number of fund-month observations to 233,251.

²⁰ Funds with a high *FEVI* have volatile loadings on risk factors and thus, a static risk factor model might not explain much of the return volatility and will have a low R^2 when estimated using an OLS regression.

By showing that a high *FEVI* is associated with lower abnormal returns even within R^2 -quintiles, we provide strong evidence that our *FEVI* measures a return pattern not captured by the R^2 measure. Sorting on risk shifting and factor exposure volatility in Panel B supports our findings from above: Funds with a high *FEVI* underperform funds with the lowest *FEVI* in every risk-shifting quintile. The effect is statistically and economically particularly prevalent among funds with a low risk shifting measure. Hence, the return pattern due to factor exposure volatility is not subsumed by the effect of a fund manager's risk shifting (as measured by Huang et al., 2011).

3.4. Robustness tests

We conduct a series of robustness tests to check that the negative relationship between factor exposure volatility and mutual fund performance remains strong when using value-weighted Fama-MacBeth regressions, using alternative performance measures, varying the dynamics of our state space model or adding additional control variables. We adapt the Fama-MacBeth regressions presented in specification (2) of Table 6 and display the results of the stability checks in Table 9.

[Insert Table 9 around here]

In specification (1), we value-weight the funds during the first stage regressions of the Fama-MacBeth procedure. The results remain unchanged. Then, we regress alternative performance measures on the *FEVI* and other fund characteristics. In specification (2), we use the skill measure of Berk and van Binsbergen (2015), which measures the dollar value a fund manager generates, either presenting itself as a management fee or as over- or underperformance to the investor. Therefore, skill is defined as the product of fund size (total net assets) and the fund's gross excess return over the benchmark. We use the expected return from a Carhart (1997) factor model as a benchmark. We also apply a fund's Sharpe ratio and the manipulation-proof performance measure of Goetzmann et al. (2007) calculated from half a year of weekly returns as performance measures in specifications (3) – (5). For the latter, we set $\rho=2$ and $\rho=3$ to alternate the level of risk penalty. The relationship between a fund's factor exposure volatility – notably, measured during the period

prior to the half year the performance measures were calculated for – and fund performance remains negative and statistically significant at the 5% level.

Our dynamic factor model relies on an assumption about the underlying process of factor loadings and we assume a mean reverting process, that is for each fund i at time t :

$$\beta_{j,i,t} = \beta_{j,i,t-1} + \theta_{j,i}(\mu_{j,i} - \beta_{j,i,t-1}) + \eta_{j,i,t} \text{ for } j \in \{RMRF, SMB, HML, UMD\}.$$

As an additional robustness test, in Specification (6), we restrict this process to a random walk by setting $\theta_{j,i}$ to 0. This yields:

$$\beta_{j,i,t} = \beta_{j,i,t-1} + \eta_{j,i,t} \text{ for } j \in \{RMRF, SMB, HML, UMD\}.$$

We estimate the dynamics assuming this random walk, measure the variation of β s and calculate a corresponding version of the *FEVI* as described in Section 2.2. The relationship between factor exposure volatility and mutual fund performance remains negative and economically and statistically significant at the 2%-level when using this alternative approach.

Another methodological alternative only considers the idiosyncratic variation of betas. That is, we estimate the dynamics of β s using a mean-reverting process. Instead of measuring the variation of β s over time we use the standard deviation of η s as a measure of factor loading variation. For each of the four risk factors, the error term η is normally distributed and we take the standard deviation of these distributions with respect to the four risk factors as the measures of interest. As before, we calculate a version of the *FEVI* as the average of the cross-sectional standardized measures and use Fama-MacBeth regressions to determine the relationship between factor loading variation and fund performance in specification (7). Again, we find a negative and statistically significant relationship. We additionally test the robustness of our results by adding the measures of fund active-ness discussed in Section 3.3 as additional control variables in specification (8). As a result, the

relationship between factor exposure volatility and fund performance slightly weakens economically when including Amihud and Goyenko (2013)'s R^2 and Huang et al. (2011)'s risk shifting measure as independent variables, but it remains statistically significant at the 10%-level.

Finally, we perform a placebo test to examine the relationship between factor exposure volatility and fund performance for a sample of index funds. For these funds, any variation of risk factor exposure should be coincidental and not influenced by fund managers' trading decisions. If the relationship between factor exposure volatility and fund returns was due to fund managers' actions, we should not expect this relationship for index funds. We exactly follow the data selection procedure from Section 2.1 but instead of dropping index funds, we solely keep index funds in our sample. We identify those funds by the index fund flag from CRSP and additionally hand-pick funds whose names include one of the terms "Index", "S&P", "Wilshire", "Dow" or "Russell". This leaves us with 631 index funds and 33,515 fund-month observations. Specification (9) shows the results of the Fama-MacBeth regressions on this index fund sample. As expected, the relationship between the *FEVI* and future abnormal fund performance is close to zero. This result provides evidence that to our main result of a negative relation between the volatility of risk factor exposures and future fund performance stems from fund managers' trading decisions. A deeper analysis on the drivers of our main results is provided in Section 4.

To summarize, in this section we document that the relationship between the volatility of risk factor exposures and future risk-adjusted performance is negative in univariate portfolio sorts, multivariate regressions, and bivariate portfolio sorts when explicitly controlling for related measures. We confirm this result in a large battery of robustness checks and show that our results are not sensitive to several choices we make in our empirical analysis.

4. Drivers of factor exposure volatility

Our results indicate a strongly negative relationship between the volatility of a fund's factor exposures and future fund performance. First evidence from the descriptive statistics and the index fund

robustness test suggest that fund managers' trading activities might cause this relationship. In this section we analyze potential drivers of mutual funds' factor exposure volatility. We look at equity-induced factor loading variation in Section 4.1, and investigate whether the volatility of factor exposures is related to fund flows and thus induced by funds' asset fire sales and purchases in Section 4.2. As both is not the case, we conclude that our results are driven by fund managers' voluntary, but unsuccessful, attempts to time risk factors. Section 4.3 provides supportive in-sample evidence of negative factor timing skills. We finally relate factor timing to correlated fund characteristics in Section 4.4

4.1. Factor exposure volatility induced by unstable factor loadings of equity holdings

There might be two potential sources of factor exposure volatility measured by our approach. On the one hand, a fund's trading activity might cause the variation of β s if the fund management shifts holdings accordingly, for example between large cap and small cap stocks. Section 4.2 will further break down this channel into forced and unforced trading. On the other hand, even a buy-and-hold strategy might have volatile risk factor exposures if the holdings' factor exposures vary over time. Prior research finds evidence consistent with the latter explanation: Armstrong et al. (2013) show that stocks with high risk factor loading uncertainty with respect to the MKT factor, the SMB factor, the HML factor, and the UMD factor earn low future returns.²¹ This pattern is likely to be present also on the fund level.

We aim to disentangle factor exposure volatility induced by changes in a fund's asset allocation from factor exposure variation caused by the volatility of the holdings' factor loadings. Therefore, we calculate an additional set of factor exposure volatility measures directly imputed from mutual fund equity portfolio holdings. Most funds report holdings at the end of each quarter and we then calculate weekly returns during a quarter q as the weighted average stock returns during this week,

²¹ Opposed to this view, Lenz (2017) finds that stocks with more volatile market betas earn systematically higher returns than stocks with persistent market risk exposures.

weighted by the fund's portfolio weights as of the end of quarter q-1.²² The underlying assumption of constant portfolio weights between reporting dates is, among others, in line with the implicit assumptions of the holding-based market timing approach of Jiang et al. (2007). This yields a return series, where short-term investment decisions and the timing of trades of the fund manager remain unconsidered. As in Section 2.2, we apply the Kalman filter and smoother to estimate our dynamic version of the Carhart model for this holding-based return series instead of actual fund returns. As before, we compute the volatility of factor loadings with regard to MKT, SMB, HML, and UMD factor over a period of 156 weeks and form an *FEVI* by averaging the standardized values of these factor exposure volatility measures. We then investigate whether this overall *FEVI* calculated from fund holdings is also related to future abnormal returns of the fund using Fama-MacBeth regressions in Table 10.

[Insert Table 10 around here]

Specification (1) repeats the baseline regression setup of specification (2) in Table 6 for a comparison of coefficients. In specification (2), we report the results of the relationship between factor exposure variation based on equity holdings data and fund performance. In line with the results of Armstrong et al. (2013), we find that the association between the holdings-based *FEVI* and future abnormal returns is significantly negative. However, we also observe that the coefficient estimate of the *FEVI* decreases by more than 30% in comparison to the holding-based *FEVI* based on actual net returns; if we use both indicators as explanatory variables in regression (3), we document that only the coefficient of the *FEVI* calculated from actual net returns remains statistically significant and is 3.4 times as large as the coefficient on the holding-based *FEVI*.

Altogether, these results indicate that the holding-based *FEVI* relates negatively to future abnormal returns; however, it cannot explain the negative association between the *FEVI* calculated from actual net returns and future performance. Hence, we conclude that the factor exposure volatility

²² We do not consider a fund whenever the most recent holdings were reported more than one year ago and are missing in the upcoming quarters.

induced by fund managers' active trading decisions (as opposed to the volatility of fund holdings' risk factor exposures) is the main driver of a fund's underperformance. Section 4.2 investigates whether this result might be driven by forced trading due to inflows and outflows rather than strategic or tactical asset allocation decisions.

4.2. *Forced versus unforced trading*

Section 4.1 shows that the negative relationship between factor loading volatility and future fund performance is not explained by the underlying portfolio holdings' exposure volatility and hence must be due to factor loading volatility induced by fund managers' trading. This section aims to distinguish between unsolicited trading and forced trading, i.e., trading that is required according to a fund's investor flows. If investors withdraw large amounts from a fund (or invest new money into the fund), the fund management will be forced to sell (or buy) assets and the risk factor exposure might vary as a result of this forced trading.²³ If the negative relationship between the volatility of factor exposures and fund performance is stronger and only present among funds that experience large inflows or outflows, it might not be due to fund managers' unfavorable trading decisions but due to investors' flows and resulting asset sales and purchases.

We measure the volatility of factor exposures over a three-year period and investigate the impact of contemporaneous flows, observed over the identical period. Hence, we compute a fund's three-year flow as the sum of yearly flows as described in Section 2.1. To detect the impact of fund inflows and outflows on the *FEVI*-performance relationship we construct three subsamples. One subsample consists of all fund-month observations for which the three-year flow lies below the 30% quantile of three-year flows during the same time period. A second subsample consists of all observations with a three-year flow above the 70% quantile. All remainder funds, those with a medium three-year flow between the 30% and 70% quantile constitute a third subsample. Within

²³ Coval and Stafford (2007) discuss the phenomena of asset fire sales and purchases for mutual funds. They show that, among others, funds experiencing large outflows tend to decrease existing positions, which creates price pressure in the underlying securities held by the fund.

each subsample we repeat the Fama-MacBeth regression. Table 11 displays the results. If high outflows or inflows were driving our results, we would expect the relationship between factor exposure volatility and future fund performance to be particularly large for funds with negative or high three-year-flows. The empirical results do not support this idea. In fact, the coefficient of the *FEVI* is lowest for funds in the medium-flow sample, that is for funds with moderate flows.

[Insert Table 11 around here]

Summing up flows over the previous three years might disguise cases where funds had to react to large inflows in one year and to large outflows during another year, i.e., these flows could level out each other. We therefore calculate an absolute flow measure as the sum of the absolute flow values during the three years.²⁴ We repeat the subsample analysis using this absolute flow measure. We consider subsamples with the 30% highest, 30% lowest and 40% median absolute flows. If large inflows or outflows drove our results, we would expect the *FEVI*-return-relationship to be stronger for funds with a higher absolute flow measure and would disappear for all other funds. However, the results in Panel B of Table 11 do not support this expectation and the most negative coefficient estimate of the *FEVI* can be seen for funds with median absolute flows. We thus conclude that the negative relationship between risk factor exposure variation and future fund performance cannot be explained by fire sales and is mainly due to unsolicited trading decisions.

4.3. *Factor timing (in)ability*

Neither volatile factor loadings of the portfolio holdings nor fund flows can explain the underperformance of funds with volatile risk factor exposures. We thus conclude that this underperformance stems from fund management's unforced trading decisions and we call these trading activities that lead to time-varying risk factor exposures "factor timing". This definition of factor timing does not require fund managers to vary their risk factor exposures intentionally but also includes

²⁴ As an example, a fund with yearly flows of +50%, -50% and +20% would have an absolute flow measure of 120%.

any unintended, but tolerated, volatility of risk factor exposures (e.g., as a side effect of stock picking). Portfolio managers do not disclose their investment strategy detailed enough to distinguish both sources. This definition of factor timing is also in line with the prior literature on market and factor timing that does not take into account whether a fund managers intends to time risk factors²⁵. Most important, from an investor's perspective, it appears inessential whether a fund manager actually tries to time risk factors. The Carhart (1997) four factor model has become a state of the art model in the financial industry and thus fund managers should be fully aware of their risk factor exposures. If fund managers allow these exposures to vary, factor timing stems from a neglect to manage stable exposures. So far, our paper detects a negative relationship between factor timing and future, that is out-of-sample, fund performance.²⁶ Our approach, however, also can be adapted to observe mutual fund manager's timing ability in an in-sample setting. For this purpose, we estimate the model as presented in Section 2.2. Instead of using a rolling 156-week window we estimate the dynamics of a fund's factor loadings over the entire sample period, that is from late 1998 or the fund's inception date (whichever is later) until the end of 2016 or the fund's termination day (whichever is later). For each fund, this yields four time series of factor loadings with respect to the market risk, SMB, HML and UMD risk factor. A fund manager who wants to time a risk factor will increase her risk factor exposure just before she expected a risk factor to pay a high premium and decrease her exposure when she expected a low premium. If the manager was skilled in timing risk factors, we should observe a positive correlation between factor exposures measured from our dynamic Carhart model and the risk premia during the subsequent month. We thus measure this correlation for each fund and each risk factor. Table 12 provides an overview over the distribution of these correlations.

²⁵ Neither return-based measures such as TM and HM nor holding-based approaches like Jiang et al. (2007) make such a distinction.

²⁶ This investigation of the return predictive power of factor timing activity is unique and provides insights beyond the results of earlier studies. Other methods, e.g. HM and TM, but also holding-based approaches like Jiang et al. (2007), measure the success of factor timing from an ex post perspective.

[Insert Table 12 around here]

The cross-sectional distribution of the correlations does not suggest positive timing skill with respect to either risk factor. Instead, the mean and median correlations are slightly negative (between -0.01 for momentum timing and -0.06 for market timing). Although these results do not have a strong statistical significance (mean values are less than one standard deviation below 0), the in-sample analysis rather supports our main finding of unsuccessful factor timing.

4.4. Fund determinants

To understand which funds are pursuing factor timing, we study the relationship between fund characteristics and the individual measures of exposure volatility with regard to the MKT, SMB, HML, and UMD risk factors as well as the overall *FEVI*. Since factor exposure volatilities are estimated using 3-year time windows during our 09/1998-12/2016 sample period, we split our sample into six non-overlapping sub-periods, namely 1999-2001, 2002-2004, 2005-2007, 2008-2010, 2011-2013, and 2014-2016. We regress the measures of factor exposure volatility during those periods on the fund characteristics at the beginning of these periods to observe the relationship between ex-ante fund characteristics and timing activity. Table 13 reports the results of the multivariate regressions.

[Insert Table 13 around here]

Specifications (1) – (4) show the results with the individual exposure volatilities as dependent variables, while specification (5) adapts the *FEVI* as the dependent variables. We focus to interpret the results of regression (5) which documents a significant relationship between three sets of fund characteristics and the *FEVI*.

First, we observe that risk factor timing is most common among funds that are old and that are managed by fund managers with long manager tenure. The result is in line with predictions of Chevalier and Ellison (1999) who suggest that manager's behavior is influenced by career concerns and that younger managers have an incentive to not expose their portfolios to unsystematic

risk and hold more conventional portfolios. Second, risk factor timing is positively related to a fund's expenses and portfolio turnover. This finding is in line with Huang et al. (2011) as well as Amihud and Goyenko (2013), who document a positive relationship between a fund's expense ratio and turnover as well as their measures of fund activity. These relationships also confirm our results from Sections 4.1 and 4.2 that our *FEVI* captures an intended actively implemented investment strategy rather than a coincidental return series characteristic. Furthermore, the positive relationship between a fund's expense ratio and timing activity is either due to additional trading costs for the fund manager's trading strategy (e.g., due to high trading costs or research efforts) or it might indicate investors' willingness to pay for factor timing activity.²⁷ Finally, we observe that risk factor timing is pursued by fund managers who were successful in the past and have earned high inflows into their funds.²⁸ We argue that receiving new inflows can trigger higher exposure to active factor timing strategies due to (i) the availability of cash for new investment strategies, and (ii) changes in the mindset of (successful) managers who become overconfident and spend their money in costly active trading strategies (see Puetz and Ruenzi, 2011).²⁹

To summarize, our results reveal that a part of the negative relationship between the volatility of risk factor exposures and future performance is due to factor-loading uncertainty of funds' stock holdings (see Armstrong et al., 2013). However, this effect only partly explains the negative association between our main *FEVI* and future fund performance. Fund flows and thus asset fire sales and purchases cannot explain our results either. We thus conclude that unsuccessful factor timing is the main driver of our results and provide supportive in-sample evidence. Finally, we show that this *FEVI* is strongly correlated to certain fund characteristics, such as fund manager tenure, fund's expenses and portfolio turnover, and past flows.

²⁷ Amihud/Goyenko (2013) make this argument in the context of selectivity.

²⁸ This result does not contradict earlier findings. Flows do not change the exposure-volatility-performance relationship but lead to a higher level of factor exposure variation.

²⁹ We also include style dummies in our regressions and find that factor exposure volatility is higher for growth funds as well as mid, small and especially micro-cap funds.

5. Conclusion

Mutual fund managers vary their exposure to risk factors over time. To measure this investment pattern, we propose a new measure of factor loading variation based on a dynamic version of the Carhart (1997) four-factor model. Using this measure, we investigate whether a variation in factor exposure is linked to fund performance within a sample of US mutual funds during the time period from the late 2000 up to 2016.

We find that the volatility of factor exposures is a persistent fund characteristic and associated with future underperformance. A portfolio of the 20% funds with the highest *FEVI* underperforms the 20% funds with the lowest *FEVI* by risk-adjusted 147 basis points p.a. with statistical significance at the 1% level. Similarly, sorting funds on the volatility of individual MKT-, HML-, or UMD- exposures, results in underperformance of the funds with the most unstable factor loadings by 102, 82, and 120 basis points p.a., respectively, with statistical significance at least at the 5% level. We also show that the underperformance is not explained by different risk factors, fund characteristics, or similar activeness measures, such as the R^2 -selectivity measure by Amihud and Goyenko (2013) or the Huang et al. (2011) risk shifting measure.

Our results also provide evidence that the relationship between factor exposure volatility and performance is mainly driven by fund managers' active trading decisions and less so by the variation of single stocks' factor exposures. Moreover, it is not driven by asset sales and purchases in response to investment flows into or out of the fund. We conclude that unsuccessful factor timing leads to an underperformance and show that risk factor timing is particularly prevalent among funds with long management tenure, high turnover and total expense ratio, and high past fund inflows. Our results do not support the hypothesis that deviations in risk factor exposures are a signal of skill and we recommend that investors should resist the temptation to invest in funds that intentionally or coincidentally vary their exposure to risk factors over time.

Appendix: Kalman Filter

Kalman filtering was introduced to engineering in 1960³⁰. The algorithm derives estimates of unobservable state variables from a time-series of observable variables that contains statistical noise. In our case, the unobservable state variables are the risk factor loadings, which are estimated from a return time-series. The Kalman filter requires a mathematical model that describes the dynamics of the unobservable state variables. In our main specification, we assume the factor loadings to follow a mean-reverting process.

The optimization follows a recursive two-step process. At each time t , the Kalman filter uses information up to time t to estimate the current state variables (i.e., factor loadings) as well as their uncertainties. It then uses the observed noisy measurement (i.e., the fund return) to update the estimate using a weighted average forecast. The algorithm gives more weight to estimates with lower uncertainty. In addition to the Kalman *filter* technique, we also apply a Kalman *smoother* in our estimations. The Kalman smoother additionally contains a backward procedure that utilizes observations that occur after time t to estimate state variables at time t . The Kalman smoother is more suitable to estimate the factor loading dynamics from an ex-post perspective. Rachev et al. (2007) provide an introduction to the Kalman filter and its application in finance. Racicot and Théore (2009) provide an overview over the historical use of Kalman filters in finance, which started in the 1980s. Black, Fraser, and Power (1992) have been the first to measure time-varying factor exposures via the Kalman filter and similar approaches have later been used e.g. by Wells (1994), Brunnermeier and Nagel (2004), Jostova and Philipov (2005), Swinkels and Van Der Sluis (2006), Mamaysky, et al. (2007) and Mamaysky, et al. (2008). An important difference among earlier studies and our paper is the assumed process of factor loadings. Whereas some papers assume a random walk, we follow Wells (1994), Jostova and Philipov (2005) who assume a mean-

³⁰ See Kalman (1960).

reverting process. This is also in line with the findings of Blake et al. (1999) who document a mean reversion in funds' portfolio weights within a sample of U.K. pension funds.

We execute the Kalman filter using adapted functions from the Jouni Helske's KFAS package (Helske, 2016) in the software environment R.

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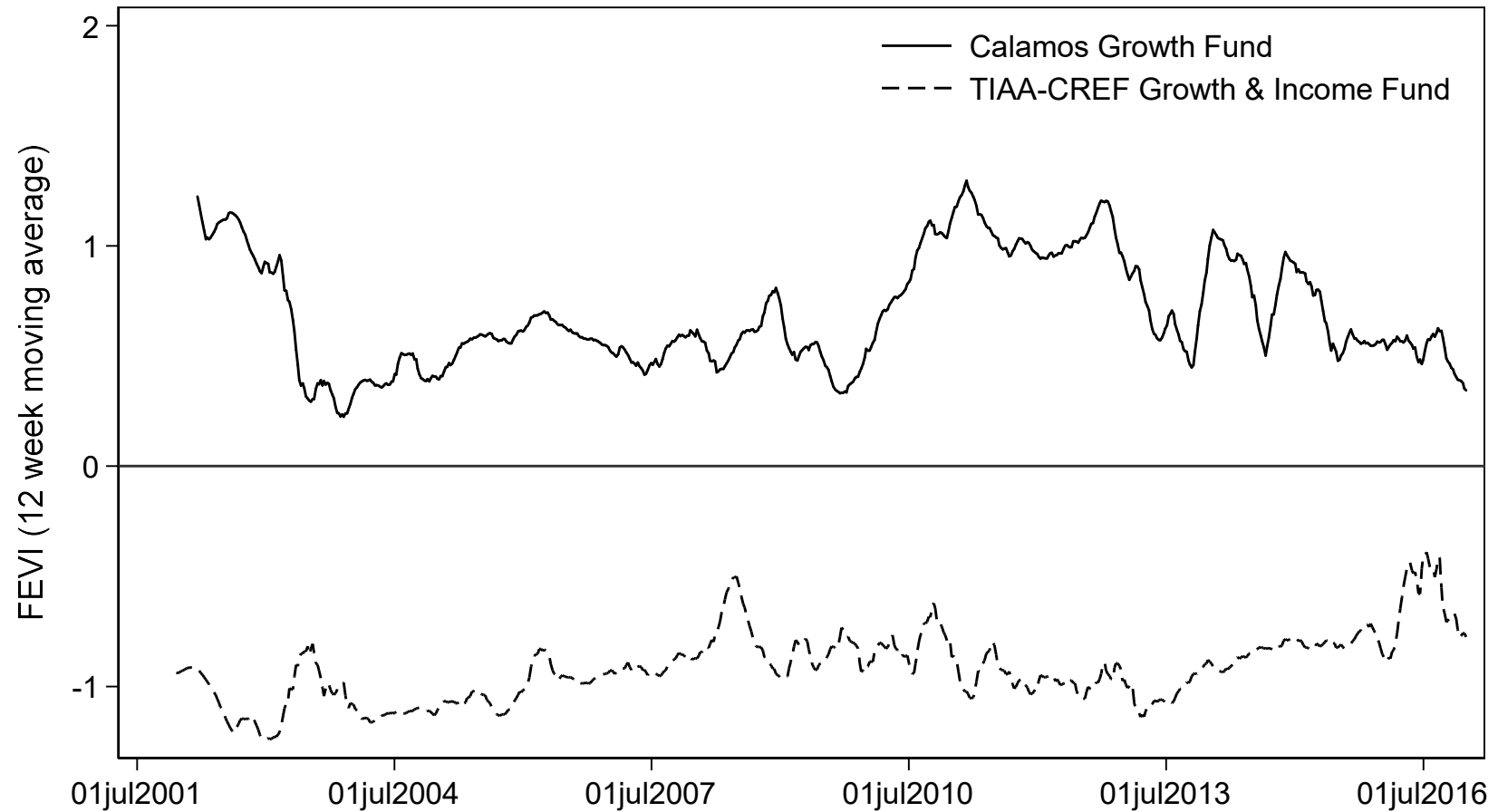
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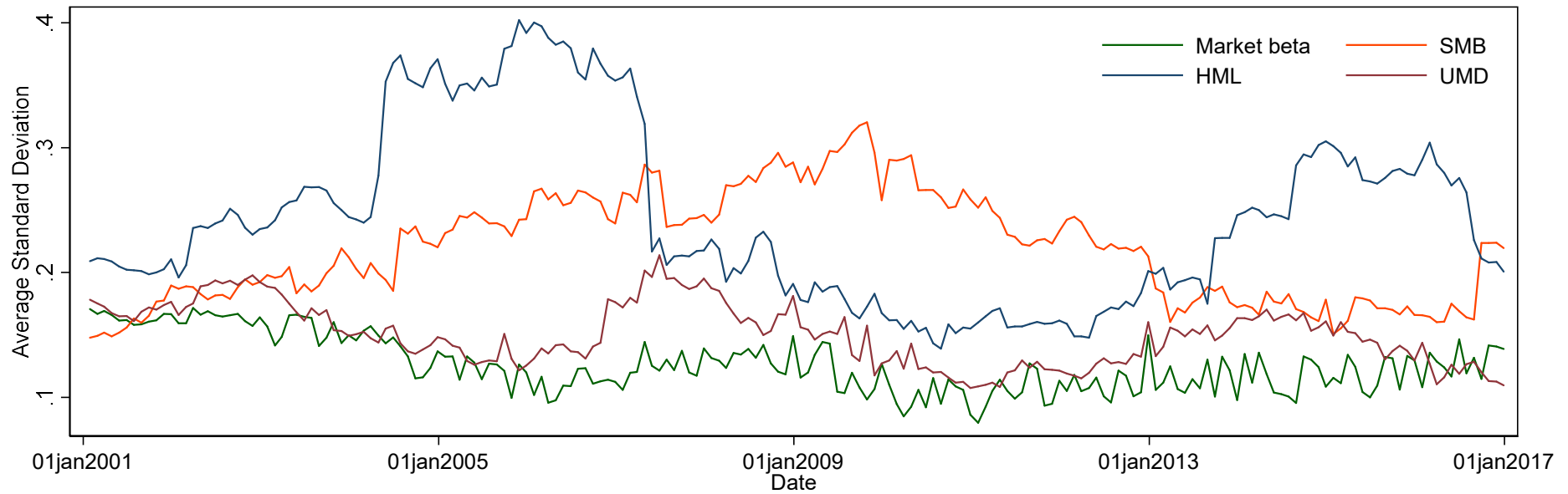
Figures and Tables

Figure 1: FEVI of Calamos Growth Fund and TIAA-CREF Growth & Income Fund



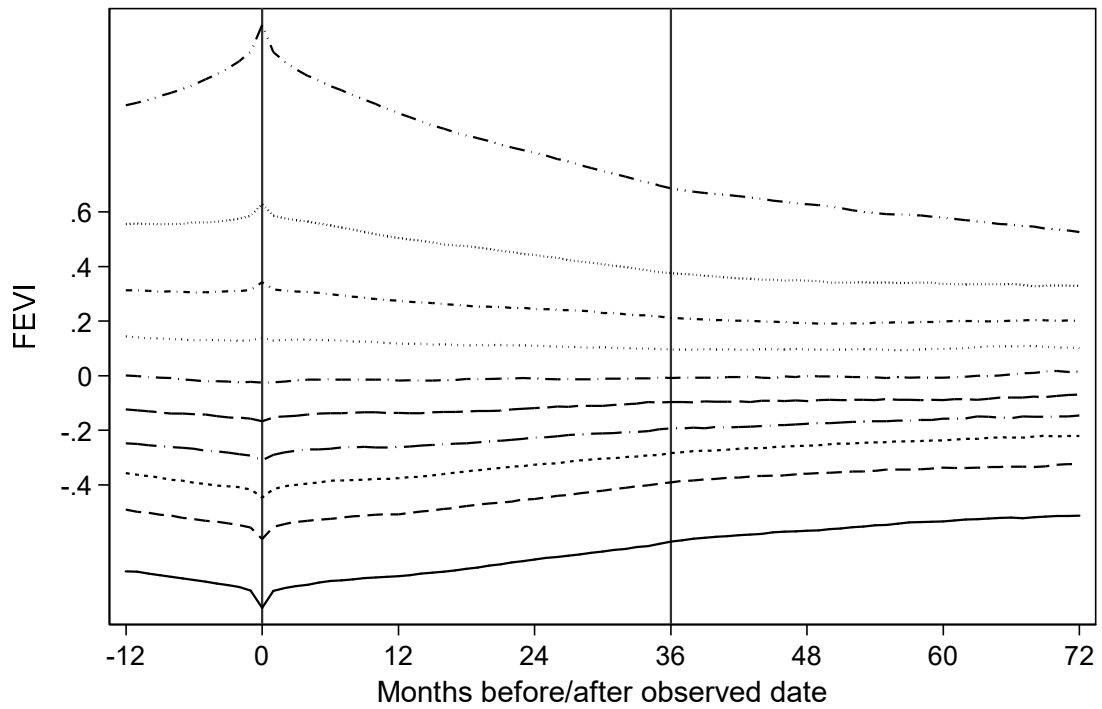
This figure plots the 2002-2016 time series of the FEVI for the Calamos Growth Fund and the TIAA-CREF Growth & Income Fund. We calculate the FEVI from the volatilities of factor exposure obtained from a dynamic version of Carhart's (1997) four-factor model as introduced in Section 2.2. We assume risk factor exposures to follow a mean-reverting process. The FEVI is calculated from the past three years of weekly return data. A FEVI > 0 indicates an above average factor exposure volatility.

Figure 2: Volatility of risk factor exposures over time



This figure shows the evolution of cross-sectional factor exposure volatilities $\sigma(\beta_{RMRF})$, $\sigma(\beta_{SMB})$, $\sigma(\beta_{HML})$ and $\sigma(\beta_{UMD})$ over time. The volatility measures are the standard deviation of factor loadings during the past three years and factor loadings are estimated from a dynamic version of Carhart's (1997) four-factor model as introduced in Section 2.2. We assume risk factor exposures to follow a mean-reverting process.

Figure 3: FEVI persistence



This figure shows the evolution of the mean FEVI (see Section 2.2 for the calculation of the FEVI) of decile portfolios over time. Each month funds are sorted into ten deciles by the current value of the FEVI, which is calculated over the past three years of weekly net returns. The average values of the FEVI of those deciles are displayed over time, starting 12 months prior to and ending 72 months after the formation period.

Table 1: Descriptive statistics and factor exposure volatility by fund style

Panel A: Fund characteristics							
	# Obs.	Mean	1%	25%	50%	75%	99%
Number of funds	3,816						
Fund-Week-observations	300,519						
Total assets (in mn. USD)	300,519	1,329	19	107	324	1,049	21,268
Fund age (years)	300,361	15.73	2.57	7.65	12.68	19.04	72.42
Manager tenure (years)	241,442	7.51	0.42	3.66	6.33	10.09	25.76
Turnover ratio	265,402	0.75	0.03	0.30	0.58	0.99	3.42
Total expense ratio (in %)	266,142	1.15	0.14	0.92	1.14	1.37	2.23
Relative fund flow	300,311	0.02	-0.59	-0.15	-0.06	0.08	1.90
$\sigma(\beta_{RMRF})$	300,519	0.1220	0.0260	0.0828	0.1105	0.1495	0.3343
$\sigma(\beta_{SMB})$	300,519	0.2179	0.0250	0.1242	0.1936	0.2847	0.6311
$\sigma(\beta_{HML})$	300,519	0.2401	0.0200	0.1295	0.2035	0.3099	0.7831
$\sigma(\beta_{UMD})$	300,519	0.1465	0.0138	0.0814	0.1278	0.1925	0.4273
FEVI	301,908	0.0065	-1.1529	-0.4874	-0.0937	0.3895	2.0284
Panel B: Mean values of factor exposure volatility by fund style							
Fund Style	# Funds / # Obs.	$\sigma(\beta_{RMRF})$	$\sigma(\beta_{SMB})$	$\sigma(\beta_{HML})$	$\sigma(\beta_{UMD})$	FEVI	
Growth and Income	773 / 57,877	0.105	0.173	0.194	0.118	-0.343	
Growth	1,636 / 127,455	0.120	0.212	0.235	0.144	-0.029	
Hedged	49 / 2,369	0.132	0.223	0.236	0.127	0.071	
Income	202 / 14,016	0.108	0.175	0.209	0.130	-0.247	
Mid Cap	430 / 36,644	0.141	0.263	0.275	0.184	0.365	
Small Cap	675 / 58,711	0.133	0.249	0.277	0.159	0.217	
Micro Cap	45 / 4,275	0.155	0.315	0.321	.0190	0.629	
Other	6 / 172	0.105	0.173	0.194	0.118	-0.177	

Panel A of this table provides a descriptive overview over the sample size and fund characteristics. Size, age, management tenure, turnover ratio and total expense ratio are obtained from the CRSP survivorship bias free database and relative fund flows are calculated over the past year using $flow_t = (tna_t - tna_{t-1year}) / (tna_{t-1year} * (1 + ret_{(t-1year,t)}))$. Fund styles are mainly determined by a fund's CRSP objective code. Funds are aggregated on a portfolio level and size is the sum of all share classes' total assets, fund age is the age of the oldest share class and all other characteristics as well as returns are calculated as the size-weighted mean of all share classes. The measures of factor exposure variation $\sigma(\beta_{RMRF})$, $\sigma(\beta_{SMB})$, $\sigma(\beta_{HML})$ and $\sigma(\beta_{UMD})$ are the standard deviation of a fund's weekly factor loading during the past three years. The factor loadings are estimated from a dynamic version of Carhart's (1997) four-factor model as introduced in Section 2.2. We assume risk factor exposures to follow a mean-reverting process. The FEVI is the mean of the four cross-sectionally standardized measures of factor exposure volatility. Data on age, tenure, turnover, expense ratio, flows, and total net assets are winsorized at the 1%-level and observations for which the estimated values of $\sigma(\beta_{RMRF})$, $\sigma(\beta_{SMB})$, $\sigma(\beta_{HML})$ and $\sigma(\beta_{UMD})$ are amongst the highest 1% are dropped from the sample. Panel B reports the average measures of factor exposure variation and FEVI by fund style.

Table 2: Cross-sectional correlations between factor exposure volatility and fund characteristics

Panel A: Average cross sectional correlations between measures of factor exposure volatility					
	$\sigma(\beta_{RMRF})$	$\sigma(\beta_{SMB})$	$\sigma(\beta_{HML})$	$\sigma(\beta_{UMD})$	FEVI
$\sigma(\beta_{RMRF})$	1.00				
$\sigma(\beta_{SMB})$	0.26	1.00			
$\sigma(\beta_{HML})$	0.28	0.20	1.00		
$\sigma(\beta_{UMD})$	0.33	0.31	0.29	1.00	
FEVI	0.69	0.65	0.65	0.71	1.00

Panel B: Average cross sectional correlations between fund characteristics and the FEVI							
	FEVI	Total exp. ratio	Turnover ratio	Relative fund flow	ln(total assets)	ln(fund age)	ln(tenure)
FEVI	1.00						
Total exp. ratio	0.35	1.00					
Turnover ratio	0.22	0.22	1.00				
Relative fund flow	0.00	-0.05	-0.05	1.00			
ln(total assets)	-0.11	-0.32	-0.16	0.07	1.00		
ln(fund age)	-0.01	-0.07	-0.06	-0.19	0.37	1.00	
ln(tenure)	0.04	-0.03	-0.15	-0.02	0.05	0.18	1.00

Panel A of this table reports the average cross-sectional correlations between measures of factor exposure variation $\sigma(\beta_{RMRF})$, $\sigma(\beta_{SMB})$, $\sigma(\beta_{HML})$ and $\sigma(\beta_{UMD})$ and the FEVI. The measures of factor exposure variation are the standard deviation of a fund's weekly factor exposures over the past three years. The factor loadings are estimated from a dynamic version of Carhart's (1997) four-factor model as introduced in Section 2.2. We assume risk factor exposures to follow a mean-reverting process. The FEVI is the mean of the four cross-sectionally standardized factor exposure volatilities. Panel B reports the correlations between fund characteristics and the FEVI. Fund size, age, management tenure, turnover ratio and total expense ratio are obtained from the CRSP survivorship bias free database and relative fund flows are calculated over the past year using $flow_t = (tna_t - tna_{t-1year}) / (tna_{t-1year} * (1 + ret_{(t-1year,t)}))$. Funds are aggregated on a portfolio level and size is the sum of all share classes' total assets, fund age is the age of the oldest share class and all other characteristics as well as returns are calculated as the size-weighted mean of all share classes. Data on age, tenure, turnover, expense ratio, flows, and total net assets are winsorized at the 1%-level and observations for which the estimated values of $\sigma(\beta_{RMRF})$, $\sigma(\beta_{SMB})$, $\sigma(\beta_{HML})$ and $\sigma(\beta_{UMD})$ are amongst the highest 1% are dropped from the sample.

Table 3: Factor exposure volatility transition matrix**Panel A: 1-year transition matrix and attrition rate**

Current Decile	Mean initial / final FEVI	1	2	3	4	5	6	7	8	9	10	Attrition Rate
1	-0.86 / -0.73	60.47	22.31	8.82	4.15	2.14	0.96	0.58	0.29	0.18	0.09	6.47
2	-0.60 / -0.51	21.02	32.09	22.07	12.27	6.40	3.20	1.53	0.87	0.47	0.08	6.92
3	-0.45 / -0.37	8.62	21.01	25.10	19.59	12.35	6.72	3.62	1.99	0.75	0.24	6.65
4	-0.31 / -0.26	4.52	11.79	18.65	21.98	18.61	11.68	7.10	3.59	1.62	0.46	7.21
5	-0.16 / -0.14	2.27	6.21	11.63	17.55	21.31	17.72	12.18	6.98	3.23	0.92	6.70
6	-0.02 / -0.18	1.45	3.49	6.78	11.47	17.31	20.66	18.45	12.63	6.05	1.73	7.33
7	0.14 / 0.12	0.86	2.05	3.94	6.85	11.77	17.40	22.59	19.55	11.07	3.92	6.73
8	0.34 / 0.27	0.72	1.19	2.11	3.73	7.05	11.90	18.95	24.77	21.05	8.54	7.51
9	0.63 / 0.50	0.41	0.72	1.17	2.01	3.42	6.76	11.55	20.24	31.38	22.34	8.34
10	1.28 / 0.95	0.30	0.39	0.52	0.67	1.36	2.09	4.33	8.91	23.32	58.12	14.24

Panel B: 3-year transition matrix and attrition rate

Current Decile	Mean initial / final FEVI	1	2	3	4	5	6	7	8	9	10	Attrition Rate
1	-0.86 / -0.61	45.34	21.04	12.64	7.70	5.20	3.37	2.03	1.26	0.82	0.59	16.10
2	-0.60 / -0.39	19.82	22.22	17.89	13.17	9.74	6.38	4.42	3.17	2.20	0.99	18.29
3	-0.45 / -0.28	11.59	17.72	17.16	15.24	12.53	9.19	6.84	4.85	3.51	1.37	18.70
4	-0.31 / -0.19	7.79	13.06	15.30	14.79	14.11	11.03	9.45	7.66	4.63	2.17	18.69
5	-0.16 / -0.10	4.91	9.28	12.05	13.91	14.42	13.42	12.35	9.95	6.52	3.19	18.70
6	-0.02 / -0.01	3.43	6.81	10.04	11.49	13.76	13.52	14.35	12.48	8.93	5.18	19.26
7	0.14 / 0.10	2.45	5.09	7.30	9.18	11.15	13.78	15.47	14.69	13.22	7.67	18.69
8	0.34 / 0.21	1.77	3.50	4.64	6.94	9.55	12.08	15.57	16.97	17.24	11.73	19.37
9	0.63 / 0.38	1.16	2.44	3.24	4.88	7.30	9.90	12.80	17.12	21.03	20.12	20.43
10	1.28 / 0.69	0.67	1.18	1.59	2.51	4.22	6.13	8.60	12.84	21.61	40.66	26.22

This table displays a transition matrix of mutual funds between deciles sorted on the FEVI over a period of one year (Panel A) and three years (Panel B). A fund's FEVI is defined as the mean of its cross-sectionally standardized measures of factor loading variation $\sigma(\beta_{RMRF})$, $\sigma(\beta_{SMB})$, $\sigma(\beta_{HML})$ and $\sigma(\beta_{UMD})$. Measures of factor exposure variation are the weekly standard deviation of a fund's factor loadings obtained from a dynamic version of Carhart's (1997) four-factor model over the previous three years. Each week we sort funds by their FEVI. The first column reports the average FEVI of funds within each decile upon its formation as well as one or three years later. The last column reports the percentage of funds within each decile that drop out of our sample within the next year or the next three years, respectively. For all other funds the table reports the transitions between the original decile and the decile funds would have been sorted into if the sorting was done one year or three years later.

Table 4: Abnormal returns of quintile portfolios sorted by factor exposure volatility

	(1)	(2)	(3)	(4)	(5)
	$\sigma(\beta_{RMRF})$	$\sigma(\beta_{SMB})$	$\sigma(\beta_{HML})$	$\sigma(\beta_{UMD})$	FEVI
Low factor exposure volatility	-0.96%*** (-2.91)	-1.17%*** (-4.07)	-1.01%** (-2.38)	-0.91%*** (-2.82)	-0.80%** (-2.56)
(2)	-1.28%*** (-3.54)	-1.39%*** (-4.12)	-1.10%*** (-3.01)	-1.12%*** (-3.17)	-0.97%*** (-2.92)
(3)	-1.33%*** (-3.25)	-1.25%*** (-3.24)	-1.43%*** (-3.77)	-1.19%*** (-3.07)	-1.34%*** (-3.66)
(4)	-1.44%*** (-3.12)	-1.40%*** (-2.91)	-1.59%*** (-4.06)	-1.62%** (-3.48)	-1.58%*** (-3.17)
High factor exposure volatility	-1.98%*** (-3.47)	-1.78%*** (-2.88)	-1.82%*** (-3.38)	-2.11%*** (-3.56)	-2.27%*** (-3.50)
High-Low exposure volatility	-1.02%** (-2.24)	-0.61% (-1.33)	-0.82%** (-2.43)	-1.20%*** (-2.68)	-1.47%*** (-2.76)

This table reports the abnormal returns of fund portfolios sorted on the volatility of factor exposures. Each month we sort funds into five quintiles by either a single factor variation measure $\sigma(\beta_{RMRF})$, $\sigma(\beta_{SMB})$, $\sigma(\beta_{HML})$ and $\sigma(\beta_{UMD})$ or by the FEVI.

Measures of factor exposure variation are the weekly standard deviation of a fund's factor loadings obtained from a dynamic version of Carhart's (1997) four-factor model over the previous three years as introduced in Section 2.2. We assume risk factor exposures to follow a mean-reverting process. The FEVI is the mean of the four cross-sectionally standardized measures of factor loading variation. The sorting is done within each style category, where fund styles are mainly determined by a fund's CRSP objective code. We keep the portfolios constant for one month and calculate the equal weighted portfolio return from funds' net return. Each column represents the sorting by the volatility of the exposure with respect to a distinct risk factor. We report Carhart (1997) alphas for each quintile portfolio (Rows 1-5) as well as the difference between the portfolios with most and least volatile factor exposures (High-Low). We regress the return time series on a Carhart (1997) factor model and report the annualized alphas. T-statistics are reported in parentheses. Statistical significance at the 10%, 5%, and 1% level is denoted by *, **, and ***.

Table 5: Abnormal returns of quintile portfolios sorted by the FEVI under different factor models

	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)
	Carhart (1997)	1-Factor	Fama/French 3 Factors (1993)	Fama/French 5 Factors (2015)	FF3 + Rever- sal	Carhart + BaB	Carhart + Sentiment	Pástor-Stam- baugh
Low factor exposure vol- atility	-0.80%** (-2.56)	-0.14% (-0.28)	-0.76%** (-2.37)	-1.28%*** (-4.40)	-0.81%** (-2.55)	-1.20%*** (-4.01)	-0.62%* (-1.89)	-0.94%*** (-3.01)
(2)	-0.97%*** (-2.92)	-0.37%* (-0.74)	-0.94%*** (-2.76)	-1.31%*** (-4.06)	-0.98%*** (-2.91)	-1.34%*** (-4.10)	-0.84%** (-2.36)	-1.20%*** (-3.71)
(3)	-1.34%*** (-3.66)	-0.76% (-1.43)	-1.30%*** (-3.46)	-1.45%*** (-3.92)	-1.34%*** (-3.67)	-1.70%*** (-4.68)	-1.21%*** (-3.12)	-1.57%*** (-4.44)
(4)	-1.58%*** (-3.17)	-0.96% (-1.42)	-1.52%** (-2.93)	-1.71%** (-3.26)	-1.53%*** (-2.97)	-1.98%*** (-3.94)	-1.41%*** (-2.66)	-1.83%*** (-3.70)
High factor exposure vol- atility	-2.27%*** (-3.50)	-1.61%* (-1.83)	-2.20%*** (-3.27)	-2.14%*** (-3.15)	-2.20%*** (-3.34)	-2.82%*** (-4.32)	-2.12%*** (-3.09)	-2.50%*** (-3.75)
High-Low exposure vol- atility	-1.47%*** (-2.76)	-1.47%** (-2.08)	-1.43%*** (-2.65)	-0.86% (-1.60)	-1.39%*** (-2.67)	-1.61%*** (-2.93)	-1.50%*** (-2.78)	-1.56%*** (-2.77)

This table reports the abnormal returns of fund portfolios sorted by the FEVI. The FEVI is the mean of the four cross-sectionally standardized measures of factor variation, which are defined as the standard deviation of a fund's weekly factor exposures during the past three years. The factor loadings are estimated from a dynamic version of Carhart's (1997) four-factor model as introduced in section 2.2. We assume risk factor exposures to follow a mean-reverting process. The sorting is done within each style category, where fund styles are mainly determined by a fund's CRSP objective code. We keep the portfolios constant for one month and calculate the equal weighted portfolio return from funds' net return. We regress each quintile portfolio's return time series on different factor models. Each column refers to one factor model, namely the one-factor model including only the market factor, the Fama/French (1993) three-factor model, the Carhart (1997) four-factor model, the Fama/French (2015) five factor model, a Fama/French (1993) three-factor model extended by a short and long term reversal factor as well as a Carhart (1997) model extended by the Frazzini/Pedersen (2014) betting against beta factor, the Baker/Wurgler (2006) sentiment factor or the Pástor/Stambaugh (2003) liquidity factor. We report the annualized alphas for each quintile portfolio (Rows 1-5) as well as the difference between the portfolios with most and least volatile factor exposures (High-Low). T-statistics are reported in parentheses. Statistical significance at the 10%, 5%, and 1% level is denoted by *, **, and ***.

Table 6: Fama-MacBeth regressions

Explanatory variables	(1) annualized $\alpha_{j,t}$	(2) annualized $\alpha_{j,t}$	(3) 6-months CAR	(4) 12-months CAR
$\sigma(\beta_{RMRF})$	-0.060*** (-3.33)			
$\sigma(\beta_{SMB})$	-0.032** (-2.15)			
$\sigma(\beta_{HML})$	-0.011 (-1.15)			
$\sigma(\beta_{UMD})$	-0.025* (-1.78)			
FEVI		-1.036*** (-2.78)	-0.763*** (-3.99)	-0.616*** (-5.21)
ln(tna)	-0.158** (-2.02)	-0.160** (-2.03)	-0.157*** (-3.50)	-0.135*** (-4.96)
ln(fund age)	0.144 (1.03)	0.163 (1.18)	0.150** (2.46)	0.090* (1.77)
ln(manager tenure)	0.013 (0.17)	0.006 (0.08)	-0.024 (-0.50)	-0.017 (-0.56)
Expenses	-0.777*** (-5.72)	-0.783*** (-5.58)	-0.743*** (-12.63)	-0.731*** (-18.50)
Turnover	-0.207 (-0.96)	-0.211 (-0.96)	-0.349** (-2.56)	-0.348*** (-3.16)
Lagged Alpha	0.262*** (5.86)	0.259*** (5.70)	0.189*** (8.11)	0.160*** (8.70)
Fund Flows	0.181 (0.68)	0.201 (0.75)	0.105 (0.84)	-0.101 (-1.12)
Style Dummies	YES	YES	YES	YES
Average R ²	0.14	0.13	0.14	0.15

This table reports the results of Fama-MacBeth regressions of annualized abnormal fund returns on measures of factor exposure volatility and controls. Each month, expected returns are calculated from a Carhart (1997) model where the factor loadings are estimated over the past three years of weekly return data from an OLS regression. Abnormal returns are the differences between actual monthly returns and the expected returns. Fama-MacBeth regressions are applied on the panel data of monthly abnormal returns. The first two columns report results where the dependent variable is the next month's abnormal return, the last two columns report results where the cumulated abnormal return over the next six or 12 months is regressed on fund characteristics. Funds are aggregated on a portfolio level and fund characteristics are calculated as described in Section 2.1. Measures of factor exposure variation are the weekly standard deviation of a fund's factor loadings obtained from a dynamic version of Carhart's (1997) four-factor model over the previous three years as introduced in Section 2.2. We assume risk factor exposures to follow a mean-reverting process. The FEVI is the mean of the four cross-sectionally standardized measures of factor loading variation.

Data on age, tenure, turnover, expense ratio, flows, and total net assets are winsorized at the 1%-level and observations for which the estimated values of $\sigma(\beta_{RMRF})$, $\sigma(\beta_{SMB})$, $\sigma(\beta_{HML})$ and $\sigma(\beta_{UMD})$ are amongst the highest 1% are dropped from the sample. T-statistics are reported in parentheses. We use Newey-West standard errors (lag = 1 month) for the regressions with abnormal returns as the dependent variable. Statistical significance at the 10%, 5%, and 1% level is denoted by *, **, and ***.

Table 7: Fama-MacBeth-regressions within sub-periods

	(1)	(2)	(3)	(4)	(5)
	NBER Expansion	NBER Recession	Positive MRP	Negative MRP	Without crises (11/2007 – 02/2009)
FEVI	-0.736** (-2.33)	-2.953 (-1.62)	-0.644 (-1.56)	-1.635** (-2.52)	-0.880** (-2.55)
ln(tna)	-0.094* (-1.70)	-0.587 (-1.21)	0.085 (1.07)	-0.535*** (-3.70)	-0.136* (-1.84)
ln(fund age)	0.014 (0.13)	1.115 (1.50)	0.114 (0.78)	0.237 (1.06)	0.074 (0.57)
ln(manager tenure)	0.025 (0.35)	-0.112 (-0.36)	0.120 (1.30)	-0.167 (-1.16)	-0.003 (-0.04)
Expenses	-0.729*** (-5.10)	-1.128** (-2.19)	-0.605*** (-3.16)	-1.055*** (-4.23)	-0.793*** (-5.43)
Turnover	-0.197 (-1.00)	-0.305 (-0.29)	0.243 (1.11)	-0.904** (-2.24)	-0.185 (-0.87)
Lagged Alpha	0.280*** (5.75)	0.126 (1.00)	0.302*** (5.14)	0.194** (2.58)	0.265*** (5.64)
Fund Flows	0.026 (0.10)	1.321 (1.09)	0.654* (1.85)	-0.491 (-1.24)	0.283 (1.00)
Style Dummies	YES	YES	YES	YES	YES
	166	26	116	76	176
Average R ²	0.12	0.16	0.13	0.13	0.13

This table reports the results of Fama-MacBeth regressions of annualized one-month abnormal fund returns on the FEVI and controls for several sub-periods. Each month, expected returns are calculated from a Carhart (1997) model where the factor loadings are estimated over the past three years of weekly return data from an OLS regression. Abnormal returns are the differences between actual monthly returns and the expected returns. Fama-MacBeth regressions are applied on the panel data of monthly abnormal returns. Funds are aggregated on a portfolio level and fund characteristics are calculated as described in Section 2.1. Measures of factor exposure variation are the weekly standard deviation of a fund's factor loadings obtained from a dynamic version of Carhart's (1997) four-factor model over the previous three years as introduced in Section 2.2. We assume risk factor exposures to follow a mean-reverting process. The FEVI is the mean of the four cross-sectionally standardized measures of factor loading variation. Data on age, tenure, turnover, expense ratio, flows, and total net assets are winsorized at the 1%-level and observations for which the estimated values of $\sigma(\beta_{RMRF})$, $\sigma(\beta_{SMB})$, $\sigma(\beta_{HML})$ and $\sigma(\beta_{UMD})$ are amongst the highest 1% are dropped from the sample. The regressions are conducted for several sub-periods, that is, expansion and recession months as defined by the NBER, months with a positive and negative market risk premium, as well as during all months besides the 11/07 - 02/09 financial crisis. T-statistics are reported in parentheses. We use Newey-West standard errors (lag = 1 month) for the regressions with abnormal returns as the dependent variable. Statistical significance at the 10%, 5%, and 1% level is denoted by *, **, and ***.

Table 8: Portfolio Double Sorts, Activeness and Factor Exposure Volatility

	Low FEVI	(2)	(3)	(4)	High FEVI	High-Minus-Low
Panel A: Sorting on R ² and FEVI						
Low R ²	0.14% (0.22)	-0.23% (-0.32)	-0.69% (-0.82)	-0.78% (-0.93)	-1.30% (-1.21)	-1.44%* (-1.68)
(2)	-0.49% (-0.83)	-0.47% (-0.79)	-1.29%** (-2.02)	-0.64% (-1.01)	-2.52%*** (-3.78)	-2.04%*** (-2.60)
(3)	-0.71% (-1.56)	-1.07%** (-2.29)	-1.15%** (-2.34)	-2.16%*** (-4.29)	-2.40%*** (-3.90)	-1.69%*** (-2.64)
(4)	-0.71%* (-1.77)	-1.64%*** (-4.24)	-1.76%*** (-4.30)	-2.07%*** (-4.49)	-2.63%*** (-5.39)	-1.92%*** (-3.56)
High R ²	-0.71%*** (-2.93)	-1.52%*** (-5.21)	-2.10%*** (-5.69)	-1.84%*** (-4.63)	-2.55%*** (-5.60)	-1.84%*** (-4.08)
					Average Coefficient	-1.79%***
Panel B: Sorting on Risk Shifting and FEVI						
Low Risk Shifting	-1.52%*** (-4.52)	-1.56%*** (-3.71)	-1.65%*** (-3.43)	-2.54%*** (-4.43)	-3.31%*** (-4.68)	-1.79%*** (-3.01)
(2)	-1.52%*** (-5.31)	-1.35%*** (-3.99)	-1.08%*** (-2.90)	-1.23%*** (-2.64)	-1.98%*** (3.33)	-0.46% (-0.82)
(3)	-0.79%*** (-2.99)	-0.97%*** (-3.05)	-1.07%*** (-2.90)	-1.21%*** (-2.62)	-1.79%*** (-3.10)	-1.00%* (-1.87)
(4)	-0.80%*** (-2.71)	-0.79%** (-2.44)	-1.09%*** (-2.75)	-0.49% (-1.00)	-1.02%* (-1.67)	-0.21% (-0.42)
High Risk Shifting	-0.83%** (-2.48)	-0.42% (-0.95)	-1.23%** (-2.55)	-1.25%** (-2.20)	-1.34%* (-1.68)	-0.50% (-0.80)
					Average Coefficient	-0.79%

This table reports the results of bivariate portfolio sorts. Funds are first sorted into five quintiles by either the Amihud/Goyenko (2013, Panel A) R² measure or the fund's Huang et al. (2011, Panel B) risk shifting measure. Within each quintile funds are sorted into five quintiles by their FEVI. R² is calculated from a Carhart (1997) model over three years of return data and we follow Huang et al. (2011) to calculate the risk shifting measure. The FEVI is the mean of the four cross-sectionally standardized measures of factor exposure variation, which are defined as the standard deviation of a fund's weekly factor exposures during the past three years. The factor loadings are estimated from a dynamic version of Carhart's (1997) four-factor model as introduced in Section 2.2. We assume risk factor exposures to follow a mean-reverting process. The sorting is done within each style category, where fund styles are mainly determined by a fund's CRSP objective code. We keep the portfolios constant for one month and calculate the equal weighted portfolio returns. We regress each quintile portfolio's return time series on the Carhart (1997) four-factor model. Within each panel, we report the annualized alphas for each 5x5 portfolio as well as the difference between the portfolios with most and least volatile factor exposures (High-Low) within each of 5 quintile portfolios from the first sorting step. T-statistics are reported in parentheses. We also report average coefficients and t-statistics from the High-Low returns. Statistical significance at the 10%, 5%, and 1% level is denoted by *, **, and ***.

Table 9: Robustness checks

	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
	Size-weighted	Alternative Performance Measures			Other Models			Additional Con- trol Var.	Index Funds
Explanatory vari- ables	annualized al- phaj,t	skill	Sharpe ratio (26 weeks)	MPPM (rho=2)	MPPM (rho=3)	Random Walk	Idiosyncratic Beta-Volatility	annualized alpha _{i,t}	annualized alpha _{i,t}
FEVI	-1.029** (-2.38)	-977.482** (-2.04)	-0.031*** (-2.69)	-0.828** (-2.40)	-1.103*** (-3.02)	-0.974** (-2.43)	-0.842** (-2.54)	-0.670* (-1.87)	-0.045 (-0.12)
ln(tna)	-0.132 (-1.08)	-13.973** (-2.19)	-0.004 (-1.42)	-0.230*** (-3.34)	-0.253*** (-3.56)	-0.151* (-1.68)	-0.165 (-2.06)	-0.119* (-1.74)	-0.040 (-0.88)
ln(fund age)	0.081 (0.49)	0.634 (0.35)	0.009 (1.55)	0.309*** (3.42)	0.336*** (3.65)	0.086 (0.72)	0.079 (0.59)	0.119 (1.10)	0.083 (0.60)
ln(manager tenure)	-0.053 (-0.33)	-1.017 (-0.26)	-0.010*** (-3.14)	-0.068 (-0.89)	-0.063 (-0.81)	0.033 (0.43)	0.022 (0.29)	-0.032 (-0.46)	0.120 (1.32)
Expenses	-1.109*** (-3.58)	190.744 (0.58)	-4.497*** (-7.15)	-0.785*** (-9.83)	-0.798*** (-9.63)	-0.761*** (-7.31)	-0.753*** (-5.46)	-1.015*** (-6.45)	-1.024*** (-3.79)
Turnover	-0.351 (-1.30)	-134.092 (-0.51)	-0.791 (-1.16)	-0.090 (-0.49)	-0.136 (-0.74)	0.208 (-0.80)	-0.216 (-0.96)	-0.100 (-0.46)	-0.110 (-0.65)
Lagged Alpha	0.248*** (4.36)	233.256*** (3.42)	1.689*** (10.78)	0.213*** (7.01)	0.231*** (7.46)	0.246*** (5.51)	0.261*** (5.75)	0.249*** (5.21)	0.283*** (3.47)
Fund Flows	0.024 (0.07)	4.698 (1.32)	-0.011 (-1.28)	-0.247 (-1.65)	-0.221 (-1.46)	0.210 (0.95)	0.198 (0.75)	0.005 (0.03)	-0.178 (-0.74)
R ²								-0.027 (-0.93)	
Risk Shifting								0.402** (2.36)	
Style Dummies	YES	YES	YES	YES	YES	YES	YES	YES	YES
Average R ²	0.20	0.08	0.21	0.27	0.27	0.13	0.13	0.14	0.42

This table reports the results of Fama-MacBeth regressions of alternative performance measures on the FEVI and control variables as well as different robustness checks. Column (1) reports results of Fama-MacBeth regressions with the first-step regressions being a size-weighted regression. In columns (2) – (5) the dependent variable consists of an alternative performance measure: the skill measure of Berk/van Binsbergen (2015), the sharpe ratio computed over the past 26 weeks, and the 26-week manipulation-proof performance measure of Goetzmann et al. (2007) with $\rho=2$ and $\rho=3$. Columns (6) and (7) report results for alternative models of factor exposure variation. For column (6) we assume risk factor exposures to follow a random walk instead of a mean-reverting process, and for column (7) we measure the standard deviation of the idiosyncratic component of factor loading dynamics. In Column (8), the Amihud/Goyenko (2013) R² measure and the Huang et al. (2011) risk shifting measure are added as control variables. Column (9) displays the results for a sample of index funds. Expected returns are calculated from a OLS regression of a Carhart (1997) model. Abnormal returns are the differences between actual monthly returns and the expected returns. The FEVI is the mean of the four cross-sectionally standardized measures of factor exposure volatility. Data on age, tenure, turnover, expense ratio, flows, and total net assets are winsorized at the 1%-level and observations for which the estimated values of $\sigma(\beta_{RMRF})$, $\sigma(\beta_{SMB})$, $\sigma(\beta_{HML})$ and $\sigma(\beta_{UMD})$ are amongst the highest 1% are dropped from the sample. T-statistics are reported in parentheses. We use Newey-West standard errors (lag=1 month) for the regressions with abnormal returns as the dependent variable. Statistical significance at the 10%, 5%, and 1% level is denoted by *, **, and ***.

Table 10: Equity Portfolio Holdings

Explanatory variables	(1)	(2)	(3)
FEVI (based on returns)	-1.036*** (-2.78)		-0.640* (-1.90)
FEVI (based on holdings)		-0.725* (-2.11)	-0.186 (-0.99)
ln(tna)	-0.160** (-2.03)	-0.075 (-0.97)	-0.073 (-0.97)
ln(fund age)	0.163 (1.18)	0.110 (0.92)	0.103 (0.85)
ln(manager tenure)	0.006 (0.08)	-0.018 (-0.28)	-0.016 (-0.25)
Expenses	-0.783*** (-5.58)	-0.900*** (-4.25)	-0.869*** (-4.22)
Turnover	-0.211 (-0.96)	-0.180 (-0.66)	-0.166 (-0.63)
Lagged Alpha	0.259*** (5.70)	0.271*** (5.07)	0.272*** (5.18)
Fund Flows	0.201 (0.75)	0.093 (0.41)	0.090 (0.40)
Style Dummies	YES	YES	YES
Average R ²	0.13	0.12	0.13

This table reports the results of Fama-MacBeth regressions of annualized one-month abnormal fund returns on measures of factor exposure volatility and controls. Expected returns are calculated from a OLS regression of a Carhart (1997) model. Abnormal returns are the differences between actual monthly returns and the expected returns. Fama-MacBeth regressions are applied on the panel data of monthly abnormal returns. Funds are aggregated on a portfolio level and fund characteristics are calculated as describes in Section 2.1. The measures of factor loading variation $\sigma(\beta_{RMRF})$, $\sigma(\beta_{SMB})$, $\sigma(\beta_{HML})$ and $\sigma(\beta_{UMD})$ are the standard deviations of a fund's weekly factor exposures during the past three years. The factor loadings are estimated from a dynamic version of Carhart's (1997) four-factor model as introduced in Section 2.2. We assume risk factor exposures to follow a mean-reverting process. The FEVI is the mean of the four cross-sectionally standardized measures of factor exposure volatility. Besides the FEVI calculated from funds' net returns we calculate a second FEVI from funds' equity portfolio holdings. Portfolio holding are reported on a quarterly basis and we assume that between those reporting dates a fund held constant portfolio weights. Data on age, tenure, turnover, expense ratio, flows, and total net assets are winsorized at the 1%-level and observations for which the estimated values of $\sigma(\beta_{RMRF})$, $\sigma(\beta_{SMB})$, $\sigma(\beta_{HML})$ and $\sigma(\beta_{UMD})$ for either the net return based or the holding based approach are amongst the highest 1% are dropped from the sample. T-statistics are reported in parentheses. We use Newey-West standard errors (lag = 1 month) for the regressions with abnormal returns. Statistical significance at the 10%, 5%, and 1% level is denoted by *, **, and ***.

Table 11: Fama-MacBeth Regression by Flow

	(1)	(2)	(3)	(4)	(5)	(6)
	30% lowes past flows	Medium flows	30% highest past flows	30% lowest past absolute flow	Medium absolute flows	30% highest past absolute flow
FEVI	-0.668* (-1.89)	-1.117** (-2.55)	-0.967*** (-2.62)	-0.984** (-2.32)	-1.036** (-2.44)	-0.943*** (-2.69)
ln(tna)	-0.069 (-0.72)	-0.134* (-1.79)	-0.191* (-1.77)	-0.140 (-1.50)	-0.181* (-1.91)	-0.218** (-1.98)
ln(fund age)	-0.266 (-1.22)	0.139 (1.00)	-0.077 (-0.41)	0.028 (0.14)	0.206 (1.05)	0.034 (0.17)
ln(manager ten- ure)	0.106 (1.01)	-0.136 (-0.89)	-0.135 (-0.61)	0.159** (1.97)	-0.099 (-0.74)	-0.169 (-0.77)
Expenses	-0.929** (-2.40)	-0.960*** (-4.35)	-0.524** (-2.03)	-0.980*** (-2.99)	-0.642*** (-2.83)	-0.969*** (-3.47)
Turnover	-0.529 (-1.43)	-0.255 (-1.00)	-0.115 (-0.52)	-0.512 (-1.44)	-0.253 (-0.97)	-0.052 (-0.24)
Lagged Alpha	0.250*** (4.72)	0.312*** (5.78)	0.239*** (3.93)	0.317*** (5.14)	0.244*** (4.73)	0.248*** (4.59)
Fund Flows	1.809 (1.82)	0.405 (0.70)	0.356 (1.43)	-0.351 (-0.35)	0.512 (0.96)	0.223 (0.85)
Style Dummies	YES	YES	YES	YES	YES	YES
Average R ²	0.16	0.17	0.17	0.17	0.16	0.16

This table reports the results of Fama-MacBeth regressions of annualized abnormal fund returns on the FEVI and controls within fund subsamples. Funds are sorted into subsamples by either the past 3-year flow (columns 1-3) or the past 3-year absolute flow (columns 4-6). Yearly flows are calculated as $flow_t = (tna_t - tna_{t-1year}) / (tna_{t-1year} * (1 + ret_{(t-1year, t)}))$. The 3-year flow is the sum of the year flows during the most recent three years. The 3-year absolute flow is calculated as the sum of the absolute values of yearly flows during the previous three years. Within each subsample we apply the Fama-MacBeth regression as follows. Each month, expected returns are calculated from a Carhart (1997) model where the factor loadings are estimated over the past three years of weekly return data from an OLS regression. Abnormal returns are the differences between actual monthly returns and the expected returns. We regress the abnormal returns on the FEVI and further control variables. The FEVI is the mean of the four cross-sectionally standardized measures of factor exposure volatility. Data on age, tenure, turnover, expense ratio, flows, and total net assets are winsorized at the 1%-level and observations for which the estimated values of $\sigma(\beta_{RMRF})$, $\sigma(\beta_{SMB})$, $\sigma(\beta_{HML})$ and $\sigma(\beta_{UMD})$ are amongst the highest 1% are dropped from the sample. T-statistics are reported in parentheses. We use Newey-West standard errors (lag = 1 month) for the regressions with abnormal returns as the dependent variable. Statistical significance at the 10%, 5%, and 1% level is denoted by *, **, and ***.

Table 12: Correlations between factor exposures and future risk premia

	Mean	5%	10%	25%	Median	75%	90%	95%	Standard Deviation	Skewness	Kurtosis
$\rho(\beta_{RMRF}, r_{mkt} - r_f)$	-0.064	-0.165	-0.154	-0.120	-0.065	-0.002	0.030	0.040	0.068	0.089	1.917
$\rho(\beta_{SMB}, SMB)$	-0.030	-0.075	-0.067	-0.051	-0.031	-0.014	0.013	0.021	0.031	0.582	4.758
$\rho(\beta_{HML}, HML)$	-0.030	-0.106	-0.086	-0.057	-0.021	0.000	0.019	0.032	0.044	-0.779	3.827
$\rho(\beta_{UMD}, UMD)$	-0.012	-0.081	-0.068	-0.041	-0.012	0.014	0.041	0.075	0.044	0.318	3.345

This table provides a descriptive overview over the correlations between mutual funds' risk factor exposures and the respective risk premia. We apply the dynamic version of the Carhart (1997) model as described in Section 2.2 to each fund over the entire sample period or the subperiod during which the fund was alive. We then calculate the correlation between risk factor exposures and risk premia during the subsequent month.

Table 13: Determinants of Factor Timing Activity

	(1)	(2)	(3)	(4)	(5)
	$\sigma(\beta_{RMRF})$	$\sigma(\beta_{SMB})$	$\sigma(\beta_{HML})$	$\sigma(\beta_{UMD})$	FEVI
ln(tna)	-2.89e-4 (-0.56)	-1.47e-4 (-0.15)	-3.02e-3 (-1.27)	2.12e-3 (1.38)	1.06e-3 (0.10)
ln(fund age)	2.18e-3 (1.47)	6.27e-4 (0.18)	6.67e-3* (1.86)	2.14e-3 (1.11)	3.43e-2 (1.55)
ln(manager tenure)	2.55e-3** (2.45)	8.77e-3 (4.57)	7.28e-3*** (2.86)	6.44e-3*** (7.46)	6.37e-2*** (6.51)
Expenses (in %)	2.78e-2*** (6.78)	6.61e-2*** (18.35)	5.99e-2*** (8.25)	3.99e-2*** (8.46)	5.14e+1*** (9.42)
Turnover ratio	5.19e-3*** (3.09)	1.39e-2*** (5.82)	1.23e-2*** (3.05)	1.56e-2*** (11.71)	1.21e-1*** (8.01)
Past Alpha	7.11e-3 (0.17)	-3.31e-2 (-0.69)	1.10e-2 (0.40)	4.93e-3 (0.18)	5.71e-2 (0.18)
Fund Flows	1.98e-6*** (3.26)	2.41e-3 (1.19)	1.50e-2** (2.52)	2.53e-3** (2.13)	4.75e-2*** (4.86)
<i>Style dummy variables</i>					
<i>Growth and Income</i>	–	–	–	–	–
<i>Growth</i>	0.013*** (4.75)	0.030*** (4.64)	0.033*** (6.33)	0.017*** (4.24)	0.239*** (9.05)
<i>Hedged</i>	0.032** (2.49)	0.052** (2.24)	0.061* (1.71)	0.004 (0.44)	0.388*** (3.48)
<i>Income</i>	0.003* (1.85)	-0.007 (-0.51)	0.007 (-0.83)	0.002 (0.32)	0.012 (0.21)
<i>Micro</i>	0.036*** (6.35)	0.080*** (4.36)	0.079*** (6.24)	0.063*** (5.02)	0.701*** (7.87)
<i>Mid</i>	0.029*** (3.25)	0.066*** (8.31)	0.065*** (3.53)	0.053*** (6.56)	0.560*** (6.85)
<i>Small</i>	0.021*** (2.97)	0.057*** (7.55)	0.062*** (2.73)	0.034*** (5.11)	0.432*** (6.53)
R ²	0.24	0.17	0.23	0.26	0.24

This table reports the results of multivariate regressions of factor exposure volatility on lagged fund characteristics. We split our sample into non-overlapping 3-year subperiods, that is 1999-2001, 2002-2004, etc. up to 2014-2016. We regress the measures of factor exposure volatility estimated from the dynamic factor model during those periods on the fund characteristics measured at the beginning of these periods. Fund size, age, management tenure, turnover ratio and total expense ratio are obtained from the CRSP survivorship bias free database and relative fund flows are calculated over the past year using $flow_t = (tna_t - tna_{t-1year}) / (tna_{t-1year} * (1 + ret_{(t-1year,t)}))$. Fund styles are mainly determined by a fund's CRSP objective code. Funds are aggregated on a portfolio level and size is the sum of all share classes' total assets, fund age is the age of the oldest share class and all other characteristics as well as returns are calculated as the size-weighted mean of all share classes. The measures of factor exposure volatility $\sigma(\beta_{RMRF})$, $\sigma(\beta_{SMB})$, $\sigma(\beta_{HML})$ and $\sigma(\beta_{UMD})$ are the standard deviations of a fund's weekly factor exposures during the past three years. The factor loadings are estimated from a dynamic version of Carhart's (1997) four-factor model as introduced in Section 2.2. We assume risk factor exposures to follow a mean-reverting process. The FEVI is the mean of the four cross-sectionally standardized measures of factor exposure volatility. Data on age, tenure, turnover, expense ratio, flows, and total net assets are winsorized at the 1%-level and observations for which the estimated values of $\sigma(\beta_{RMRF})$, $\sigma(\beta_{SMB})$, $\sigma(\beta_{HML})$ and $\sigma(\beta_{UMD})$ are amongst the highest 1% are dropped from the sample. Standard errors are double clustered on fund level and time period. T-statistics are reported in parentheses. Statistical significance at the 10%, 5%, and 1% level is denoted by *, **, and ***.